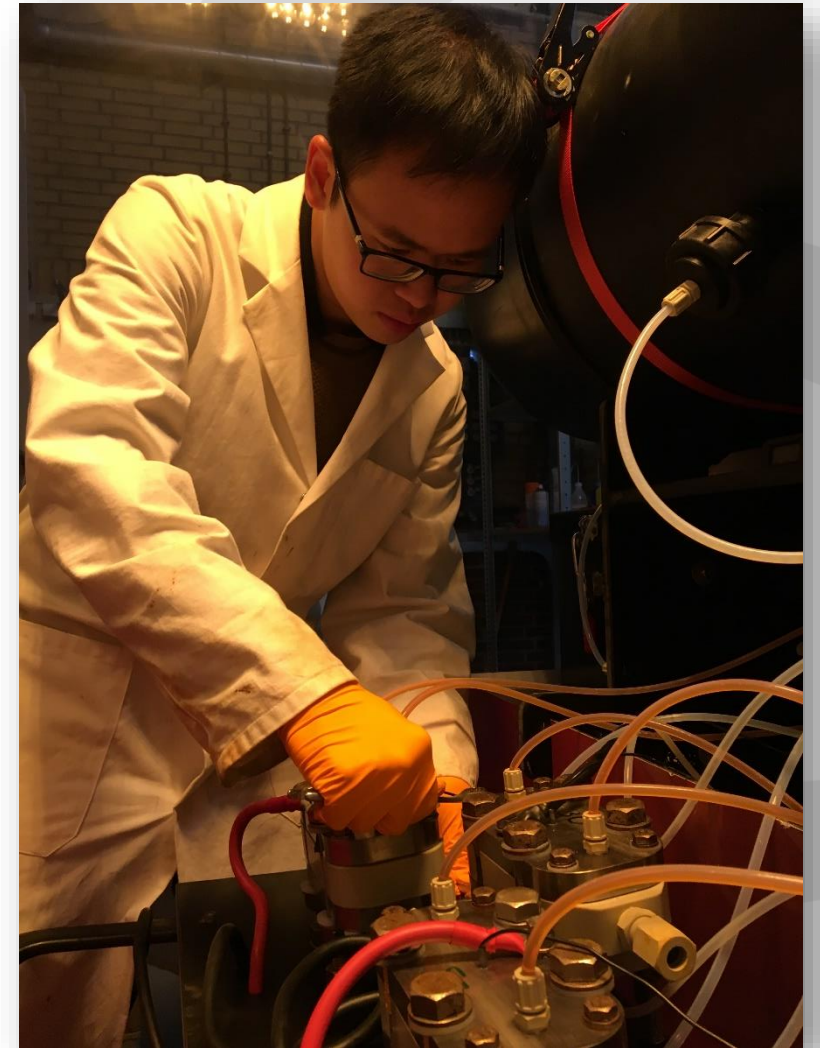


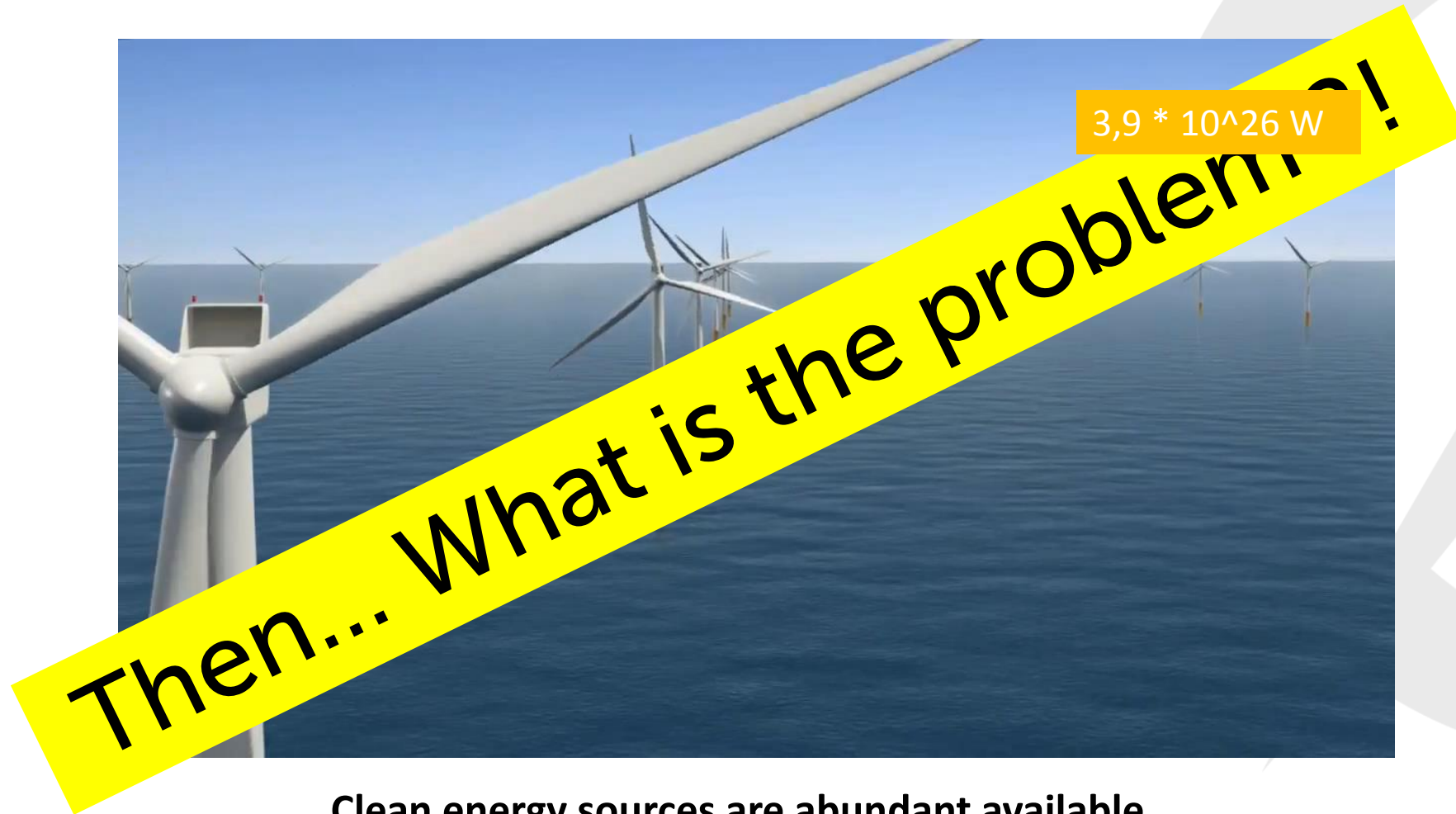


The Hydrogen Bromine Flow Battery



The energy transition paradox

KIVI-EL, 24 januari 2018

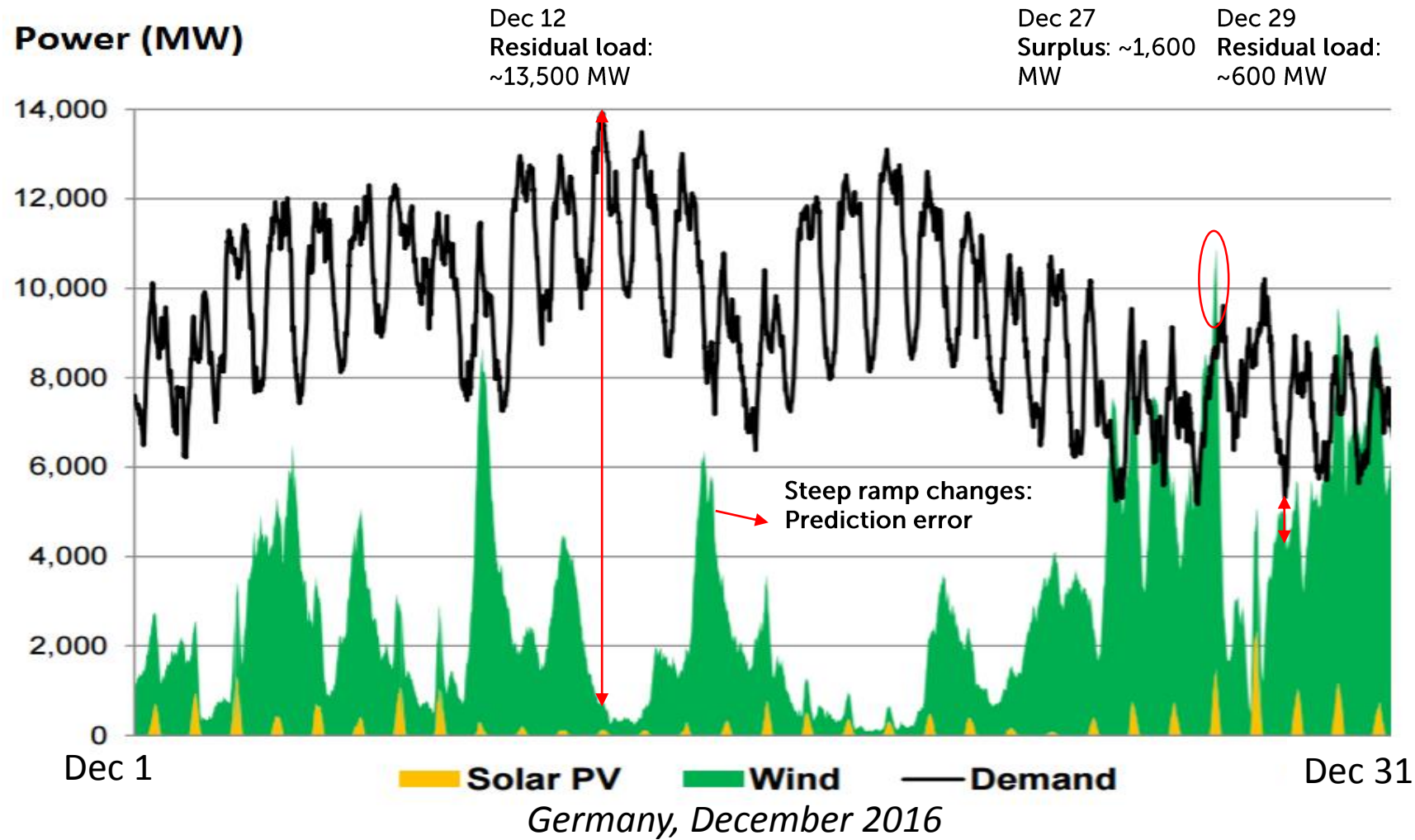


Clean energy sources are abundant available ...

... and the technologies have been developed to generate all the electricity

The energy transition paradox

KIVI-EL, 24 januari 2018



Source:
SBC Energy
Institute

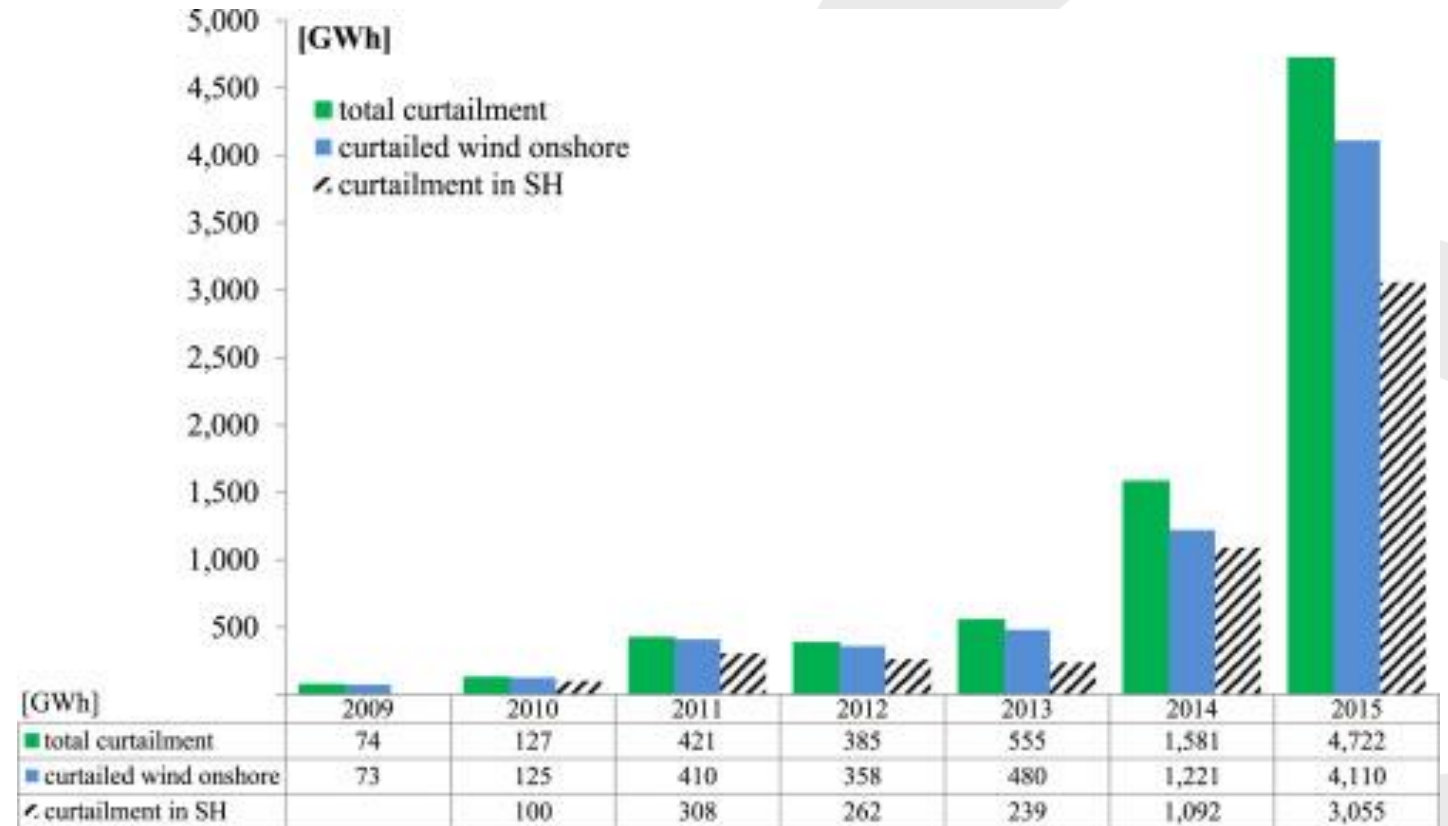
The energy transition paradox

KIVI-EL, 24 januari 2018

A further increase of the installed base of renewable energy systems will result in:

- *Larger grid-instability problems*
- *Exponential growth of curtailment*

→ Fossil power plants remain
→ Negligible CO₂ reduction
→ Energy transition frustrated



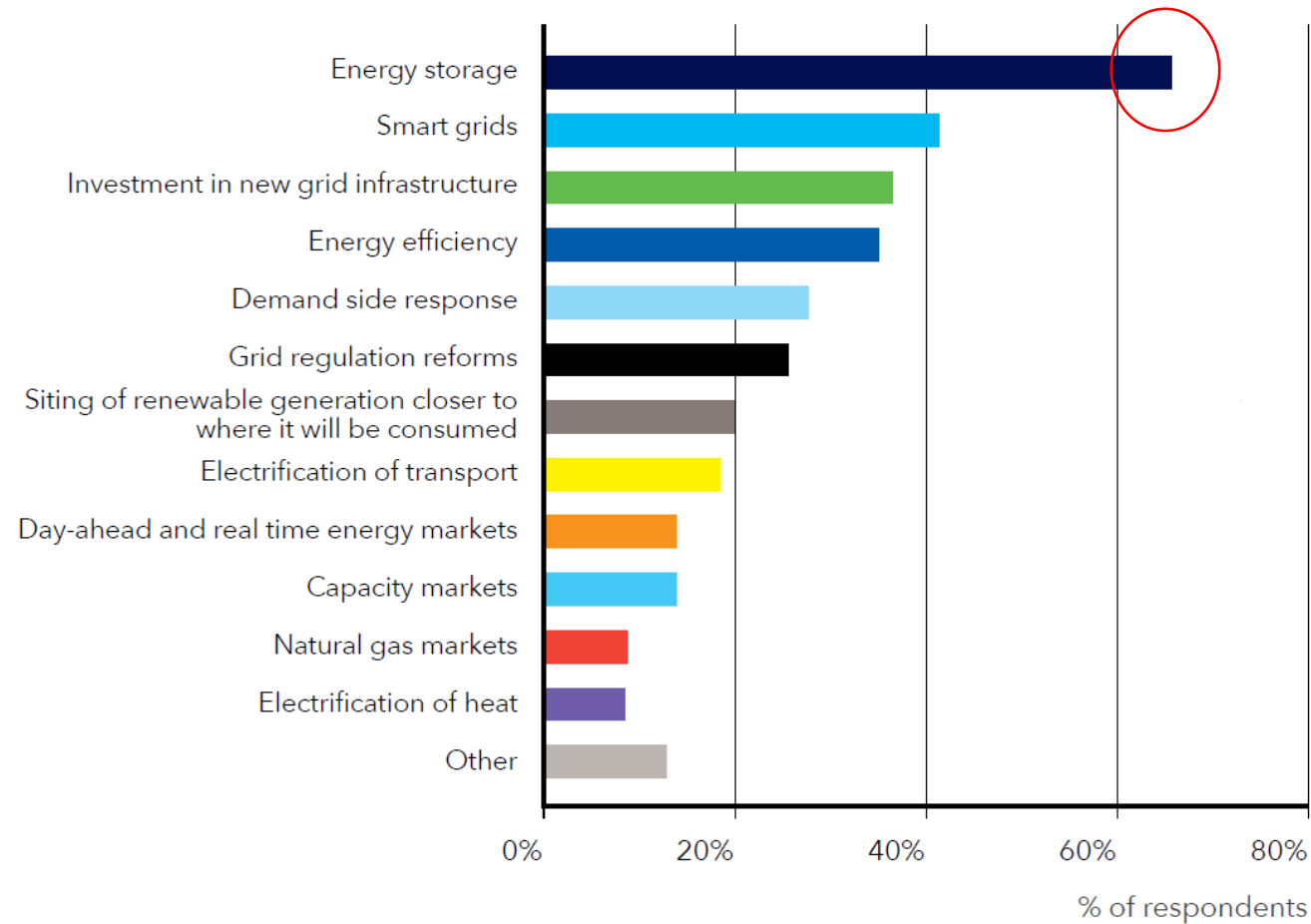
Source : Renewable energy curtailment: A case study on today's and tomorrow's congestion management. Authors: Hans Schermeyer, Claudio Vergara, Wolf Fichtner

In 2015 about 4.7 TWh (2.9% of total generated) was curtailed (cost 478 M€)

Awareness

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Survey : *“Which are most important changes of interest for integrating a high share of renewables (70% by generation) in a cost-effective way ?”*



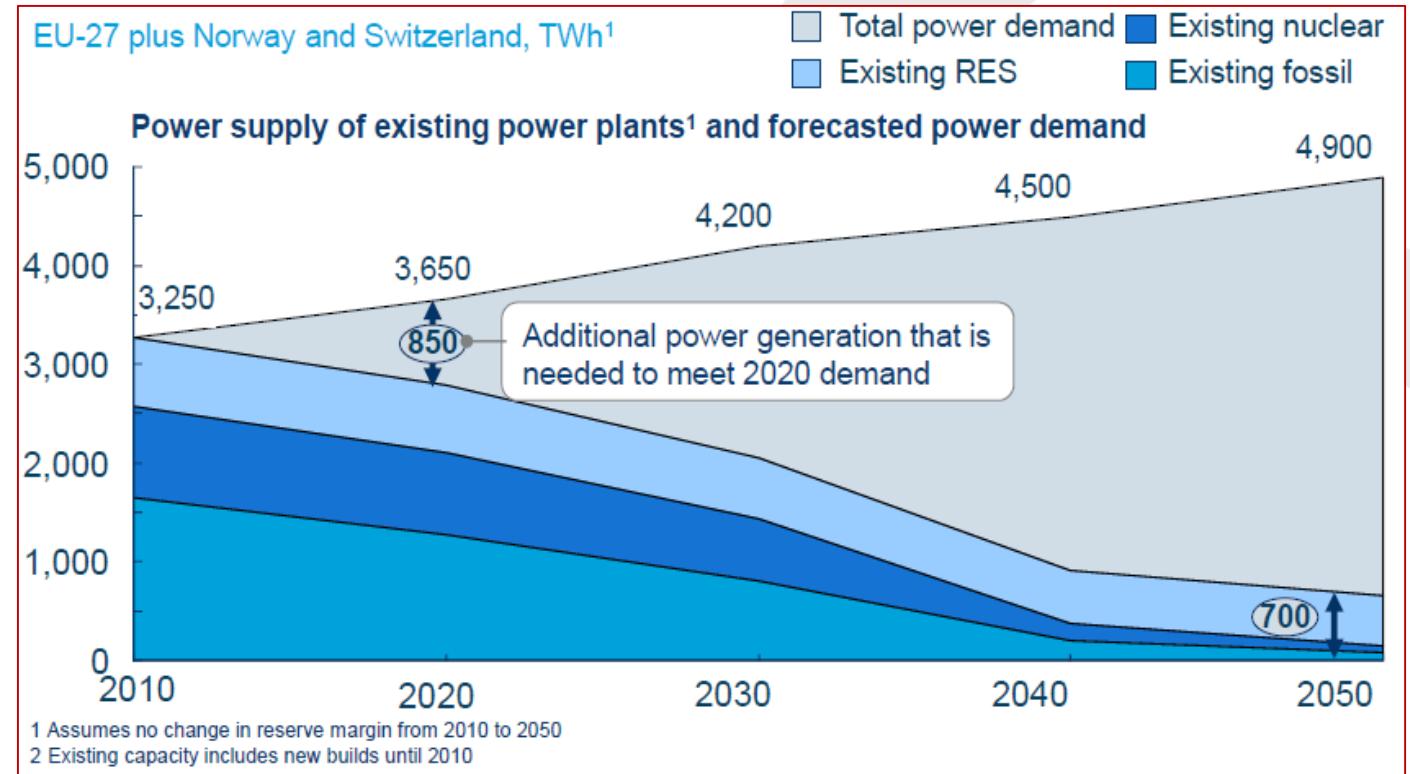
Two-thirds out of 1,665 respondents

The market for storage systems (1)

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- European Climate Foundation
(outlook in 2014) :

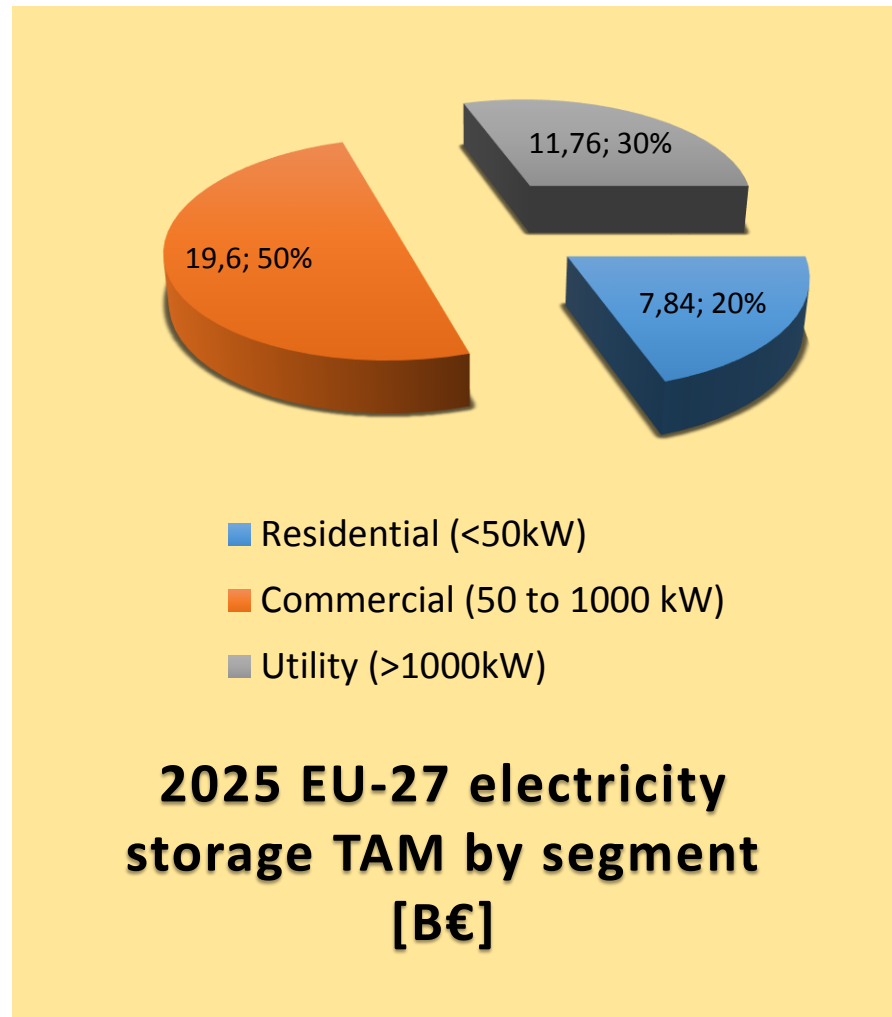
“By 2020 a yearly additional capacity of 850 TWh will be required, most of which will have to be covered by renewable energy sources to meet the targets for reduction of CO₂ emission”



- Renewable energy sources will continue to show massive growth figures - for decades
- Similar magnitudes for growth can be expected for storage systems
- Prior predictions are almost always too conservative !

The market for storage systems (2)

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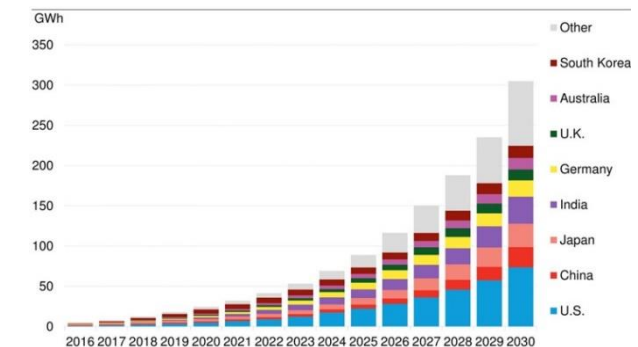


- Bloomberg New Energy Finance (BNEF) :

Energy storage market to double six times by 2030

21 November 2017, source [edie newroom](#)

The global energy storage market looks to mirror the rapid growth the solar industry experienced between 2000 and 2015, with a new Bloomberg New Energy Finance (BNEF) report predicting that the energy storage market will double six times by 2030.



BNEF predicts that > \$100bn will be invested during the next 15 years in the energy storage market

The energy transition paradox

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Electricity storage technologies are available in many forms

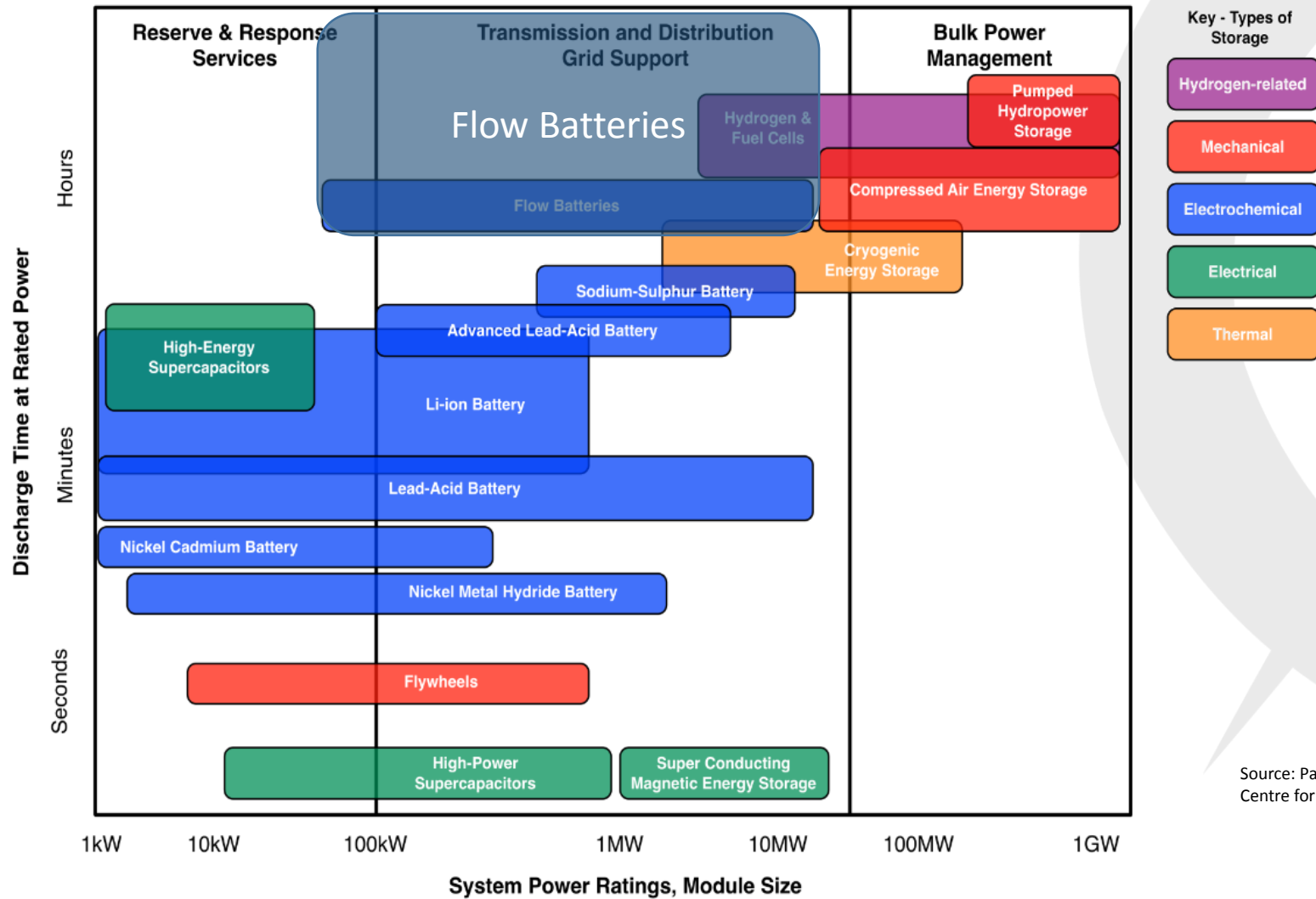


Then... What is the problem?!

... and the suppliers are there!

Electricity storage techniques and applications

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Source: Pathways for energy storage in the UK", Centre for Low Carbon Futures, 2012

It's all about 'Storage Cost per kWh'

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$$\text{Storage Cost per kWh} = \frac{\text{Total costs during life}}{\text{Total energy during life}} = \frac{\text{Capital investment [€]} + \text{Maintenance costs [€]}}{\text{Lifetime [cycles]} * \text{Usable Capacity [kWh]} * \text{Efficiency [\%]}}$$

- The result is referred to as the 'Levelized Cost of Storage', or LCoS
 - Says what it **really costs** to store 1 kWh of energy
 - Enables **objective comparison** of different storage technologies
 - Determines business case **profitability** in combination with trade :
 - * LCoS > ~€ 0,07 per kWh → Storage is a **Cost factor**
 - * LCoS < ~€ 0,07 per kWh → Storage is a **Business model**

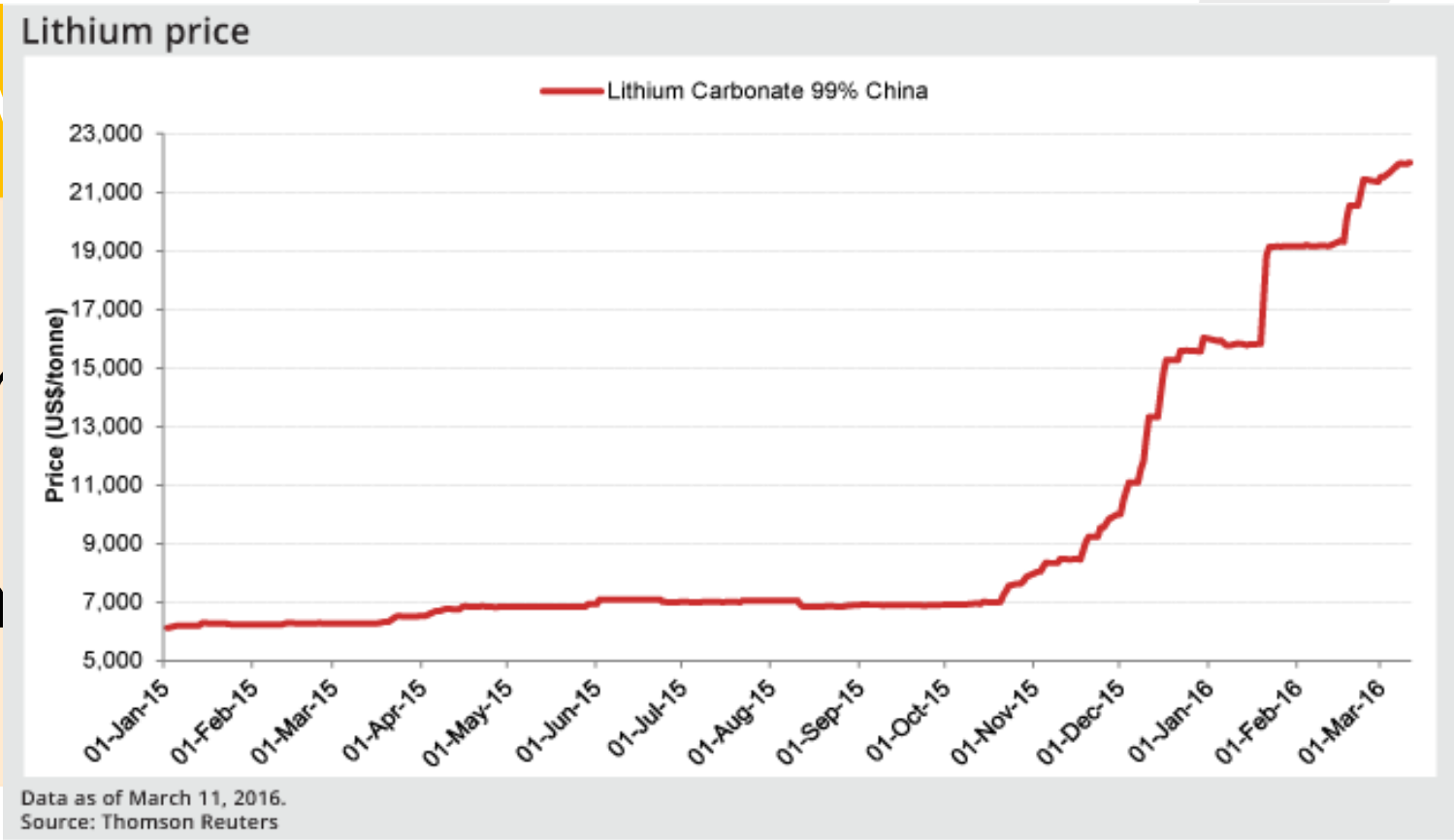
→ The LCoS is decisive for the market adoption of a storage technology

Lithium Ion batteries

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High energy density, suitable for portable & EV applications

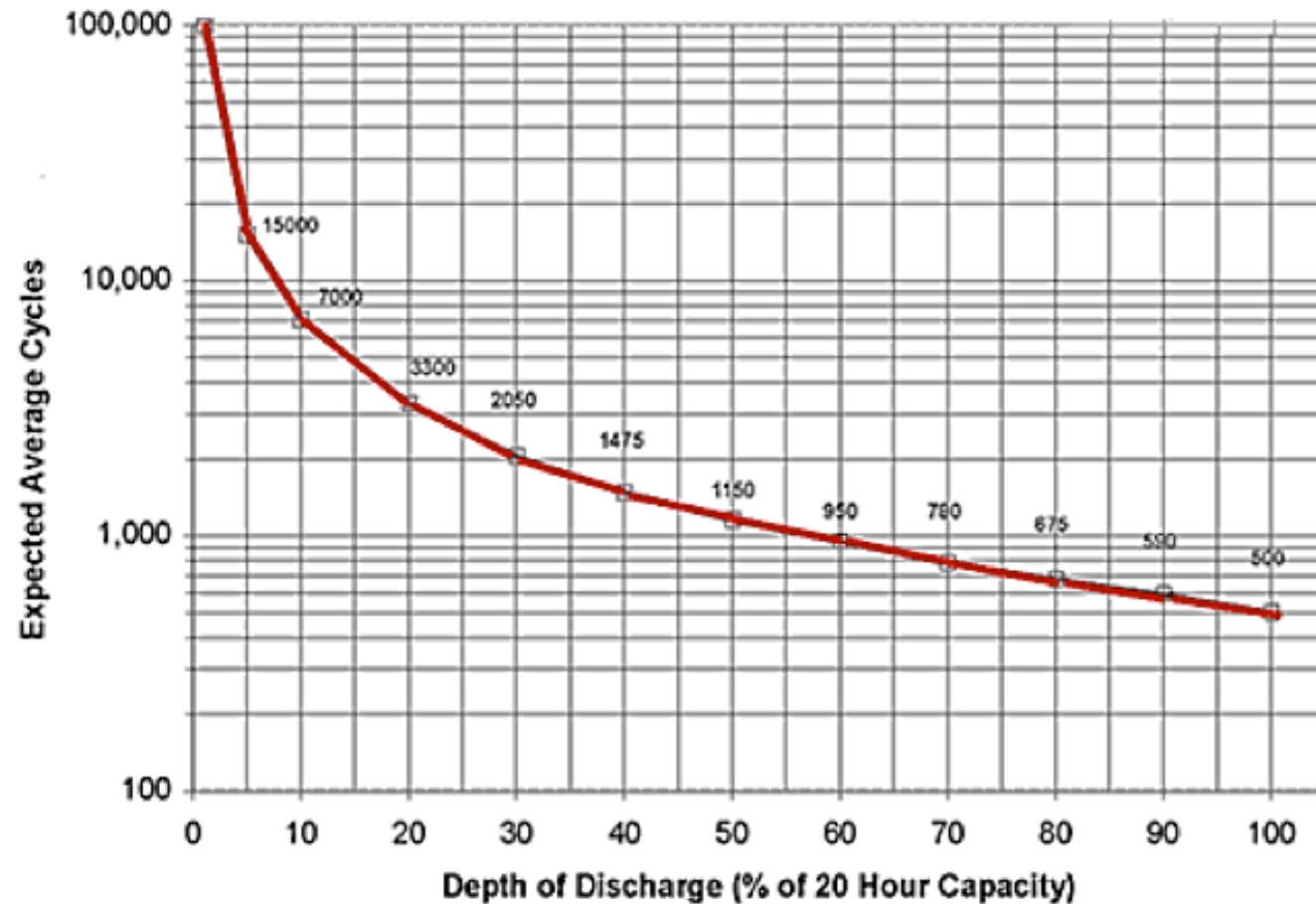
- High
- Fast r
- High
- Scala



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Lifetime and Depth of Discharge (DoD)

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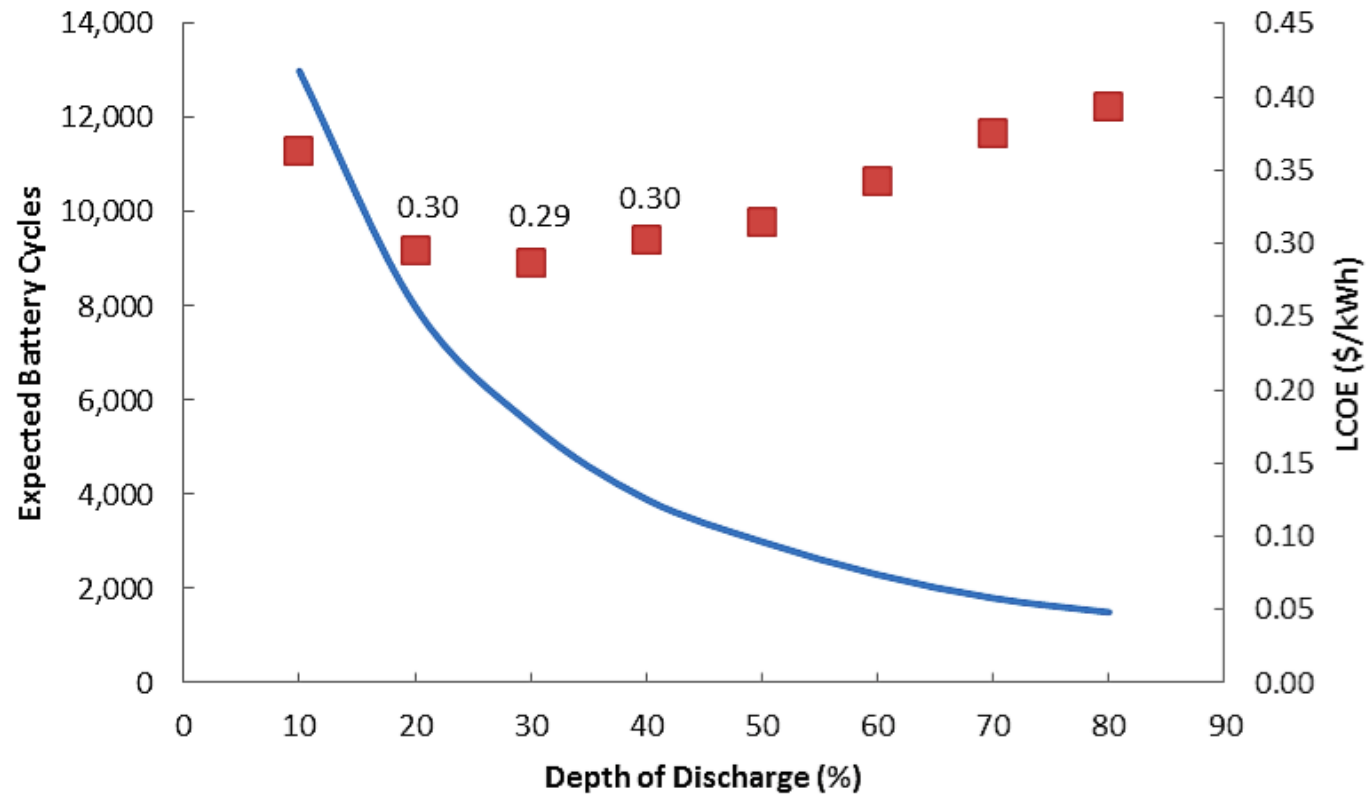
Cycle Lifetime = f(DoD)

Source: Levelised cost of storage: A better way to compare battery value
by JOHN RODRIGUEZ on MAY 23, 2017, in USEFUL SOLAR TOOLS
AND RESOURCES, BATTERIES & ENERGY STORAGE

LCoS and DoD

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Example: Lead acid



Source: Levelised cost of storage: A better way to compare battery value
by JOHN RODRIGUEZ on MAY 23, 2017, in USEFUL SOLAR TOOLS
AND RESOURCES, BATTERIES & ENERGY STORAGE

Flow Batteries on the rise ...

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"Another promising storage technology that deserves more investment is called a flow battery."

From: "Energy Innovation –Why we need it and how to get it." 30/11/2015



"Vanadium redox fuel cells is one of the coolest things I've ever said out loud"

From: Presidential roundtable discussion at Cleveland State University

University of California
Berkeley
Haas School of Business

"Solution : HBr Flow Battery"

From: "Hydrogen Bromine Flow Battery for Grid Scale Energy Storage"

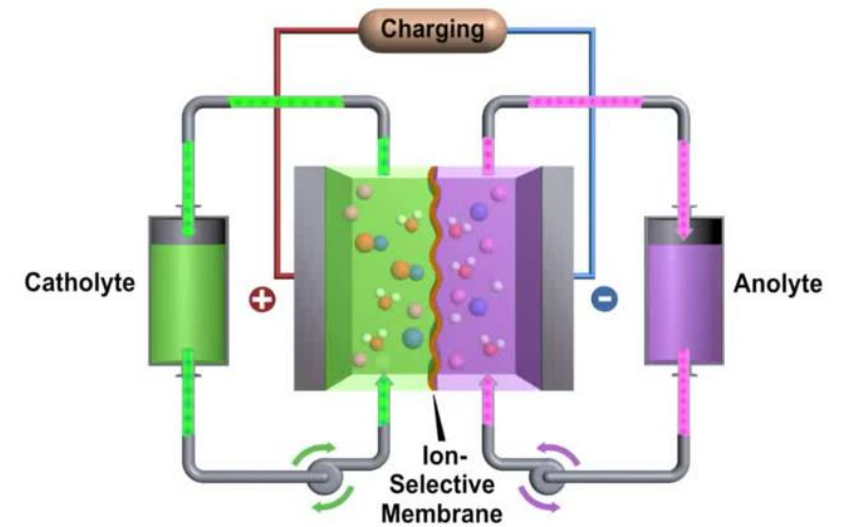
IFBF The International
Flow Battery Forum™

"The 8th International Flow Battery Forum (Manchester) brought together 212 delegates from 24 countries"

Working principle

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- A (redox) flow battery is a rechargeable battery, consisting of 2 reservoirs and an ion-selective membrane
- The active materials:
 - Are contained within the system
 - Circulate in their own respective area
 - Are separated by the membrane
- Ion exchange occurs through a membrane



Movie by : Pacific Northwest National Laboratory (PNNL) S&T

Power and Capacity are not coupled:

- Membrane surface area → Power [kW]
- Active material volumes → Capacity [kWh]

Flow battery types

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A wide range of chemistries has been investigated:

Chemistry	Cell voltage (V)	Power Density (W/m ²)
Hydrogen - Lithium Bromate	1,10	15.000
Hydrogen – Bromine	1,07	8.000
Iron – Tin	0,62	<200
Iron – Titanium	0,43	<200
Iron – Chrome	1,07	<200
Vanadium – Vanadium	1,40	3.500
Sodium – Bromine	1,54	800
Zinc – Bromine **	1,85	1.000
Lead – Acid **	1,82	1.000
Zinc – Cerium **	2,43	2.500

But, only a few chemistries
qualify for
commercialisation

** By definition, these configurations are so-called 'Hybrid Flow Batteries'.

Since 1 of the reactive components is deposited as a solid layer, the battery capacity is limited by the surface area of the electrode

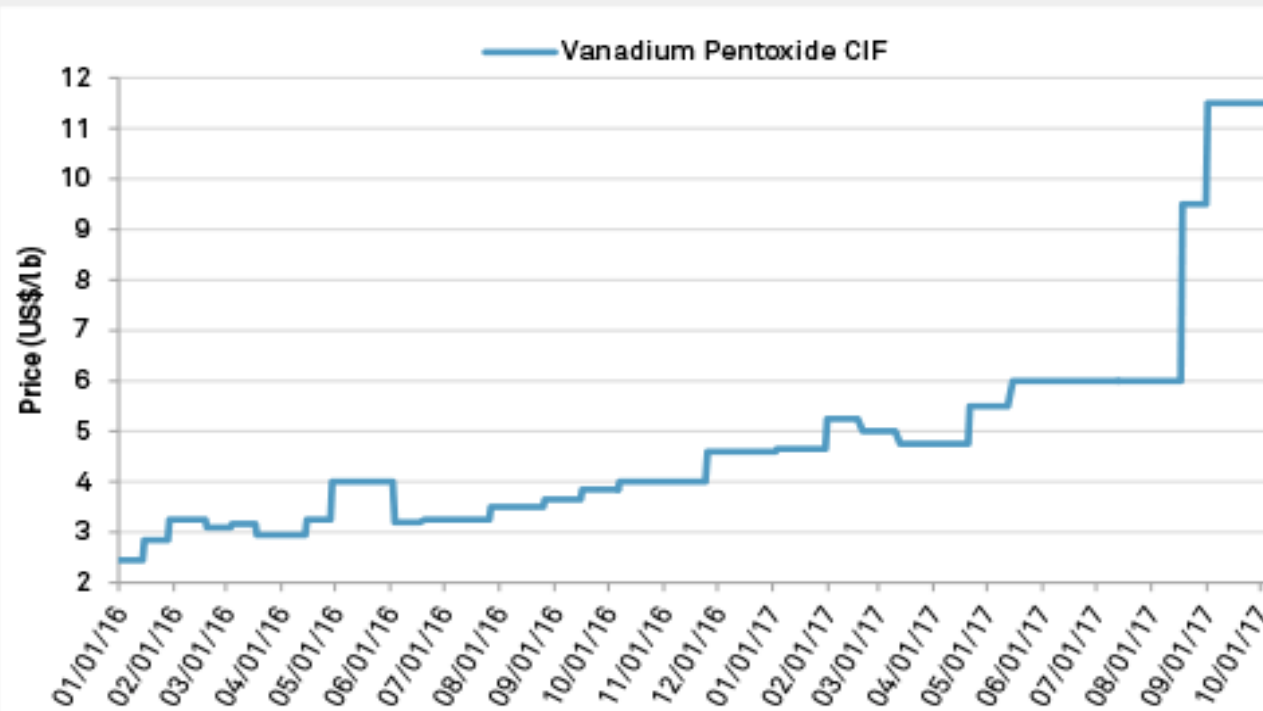
All Vanadium Flow Batteries (VFB)

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Reliable and simple energy storage system

- Independent power
- Fast re
- Scalab
- Minim
- Long li

Vanadium price



Data as of Oct. 4, 2017.
Source: Thomson Reuters

Advantages

High energy density
Low ancillary parts
Low maintenance cost

Hydrogen Bromine Flow Batteries (HBFB)

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High power-low cost flow batteries

Advantages

- High power density
- Easy to manufacture
- Low active materials cost
- Active materials can be fully recycled

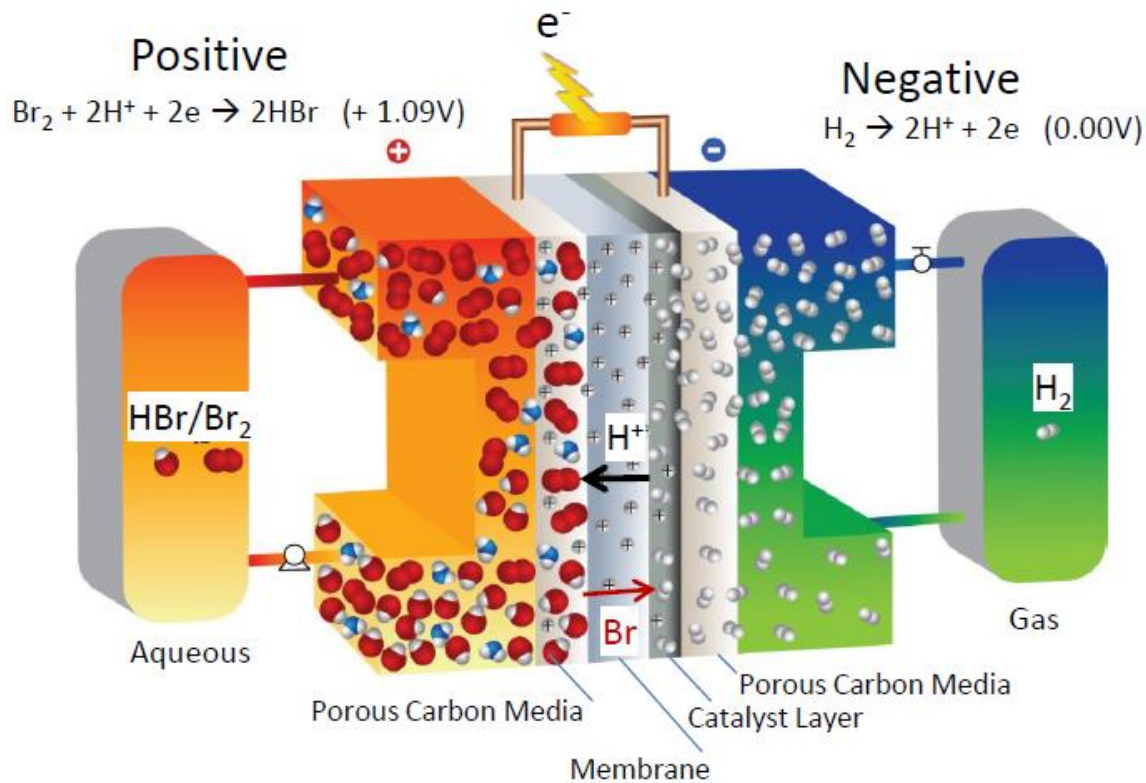
Disadvantages

- More complex two phases system
- Environmental & technical concerns regarding the electrolyte solution

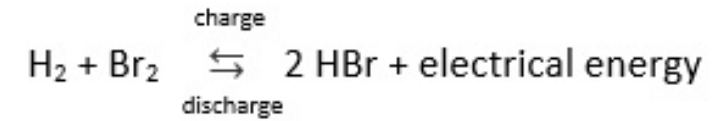
The Hydrogen Bromine Flow Battery (HBFB)

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High power, low-cost system



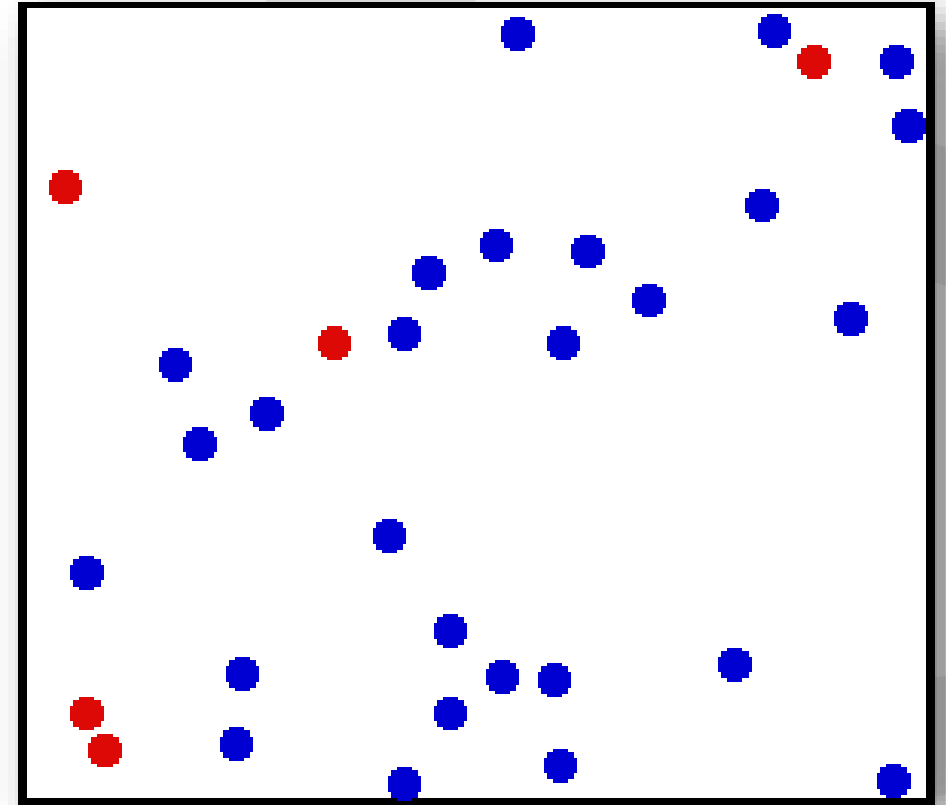
Picture courtesy of Dr. M. Tucker



Technology	HBFB	VFB
Power density (W/cm ²)	0.80	0.35
Energy density (Wh/kg)	30-65	15-25
Material cost (\$/kWh)	<20	300

Reduces the Levelized Cost of Storage to an absolute minimum: < € 0.05 per kWh

- The high reactivity of Bromine enables fast switching from charge to discharge and vv
- Switching times of HBr storage systems are typically in the order of tens of milliseconds
 - The HBr chemistry is ideal for electricity storage applications



Safety

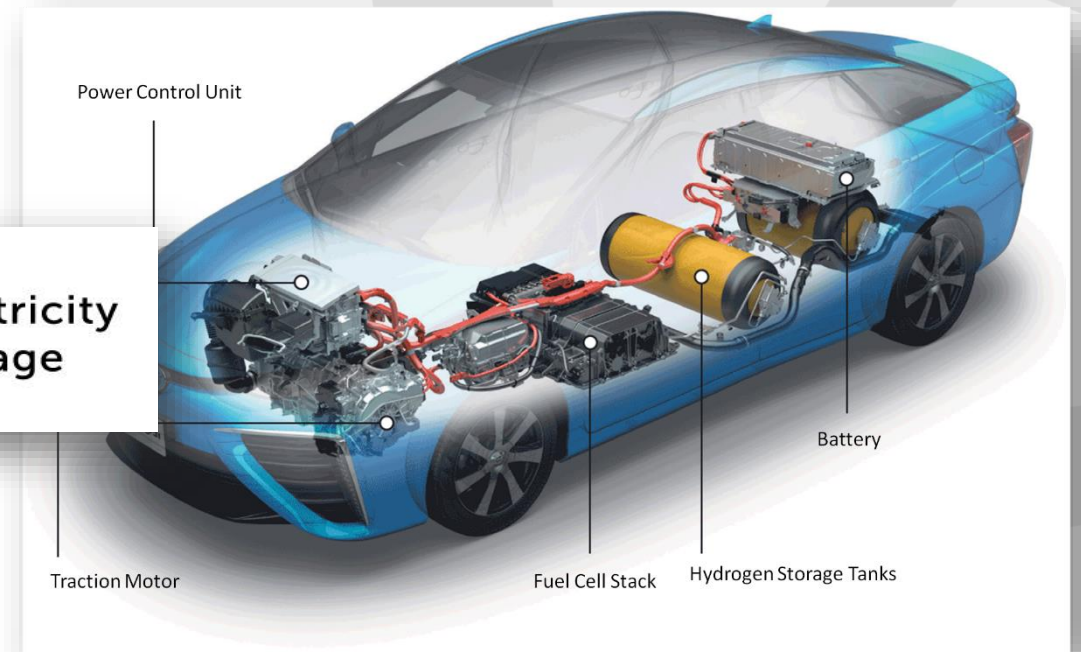
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- Safety measures for 1) Bromine and for 2) Hydrogen are individually known
- Zinc-Bromine batteries & Hydrogen vehicles have been proven
- Combination & Scale are new !



ELESTOR

electricity
storage



ELESTOR

electricity
storage

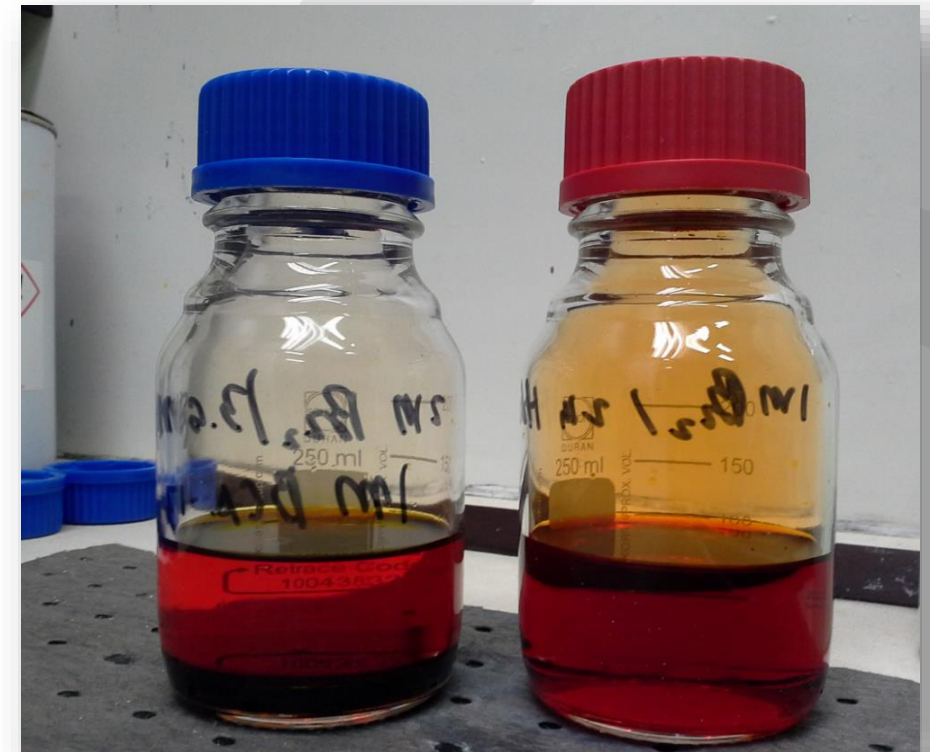
About bromine

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- Bromine can be found all over the world
 - abundant availability
 - Very low cost
- 3 independent safety regimes in parallel
 - Mechanical : Double-walled reservoirs, submerged in neutralizing agent
 - Chemical : Complexing Agent
 - Electronic : H₂ / Br₂ / Pressure Sensors
Smart Measure & Control
- Close cooperation with ICL-IP,
world's largest supplier of Bromine



→ Approval received from the Dutch authorities



With

Without

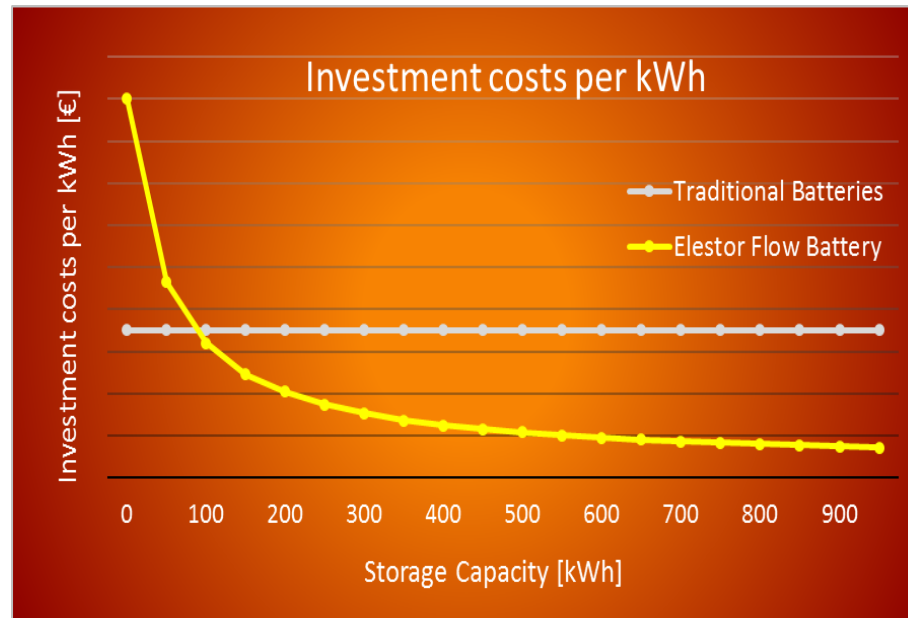
'Complexing Agent'

- CAPEX

Is not a constant figure in €/kWh :

- Low capacity → hardware costs dominant
- High capacity → active material costs

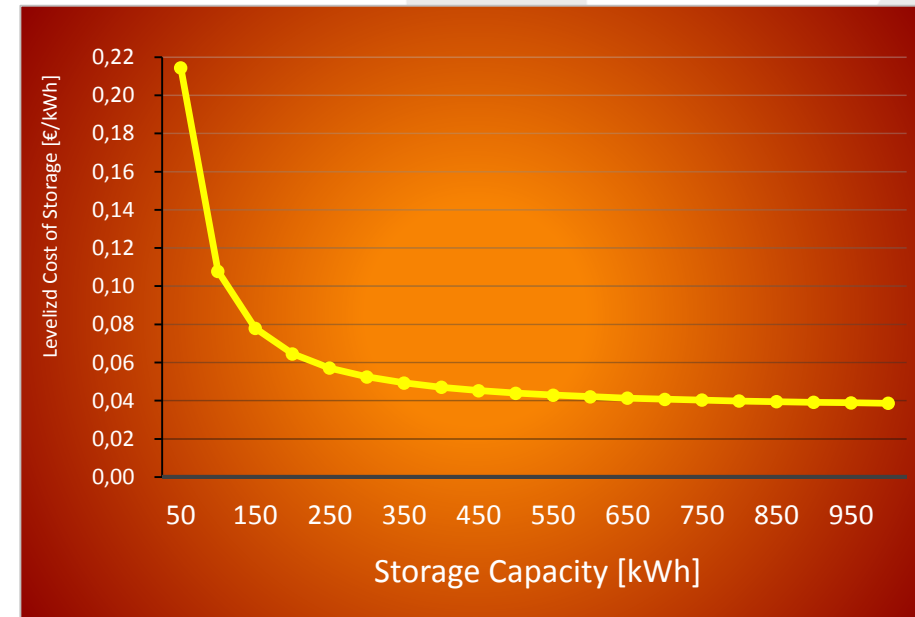
dominant



CAPEX [€/kWh] @ 100 kW storage power

- Levelized Cost of Storage (LCoS)

- An LCoS < € 0,05 / kWh is reached beyond a Power:Capacity ratio of about 1:3
- In below example : at 100 kW / 300 kWh



LCoS [€/kWh] @ 100 kW storage power

The keys to low storage costs - summary

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1) The intrinsic features of the Flow Battery concept

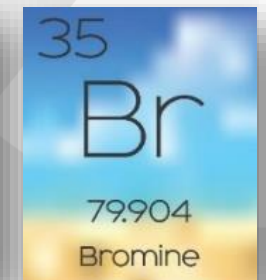
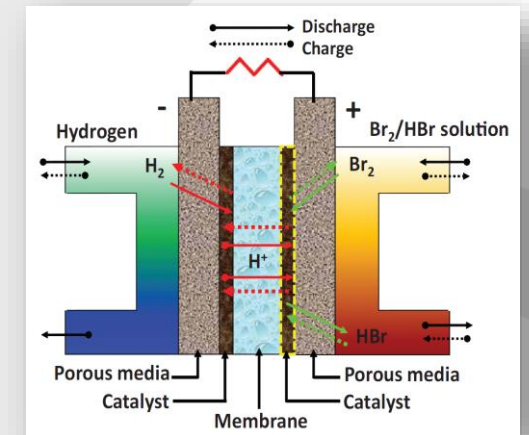
- Power [kW] and Capacity [kWh] not coupled
- Long lifetime (10,000 cycles)
- No fundamental degradation (→ no loss of capacity)
- Maximum 'Depth of Discharge', without affecting lifetime
- No self-discharge
- Upgradable, servicable
- Ultra short reaction times
- High power density

2) The choice for hydrogen & bromine

- Abundant available, thus low cost
- Active materials can be fully recycled
- Safety assured by several protocols

3) Elestor's patented system design

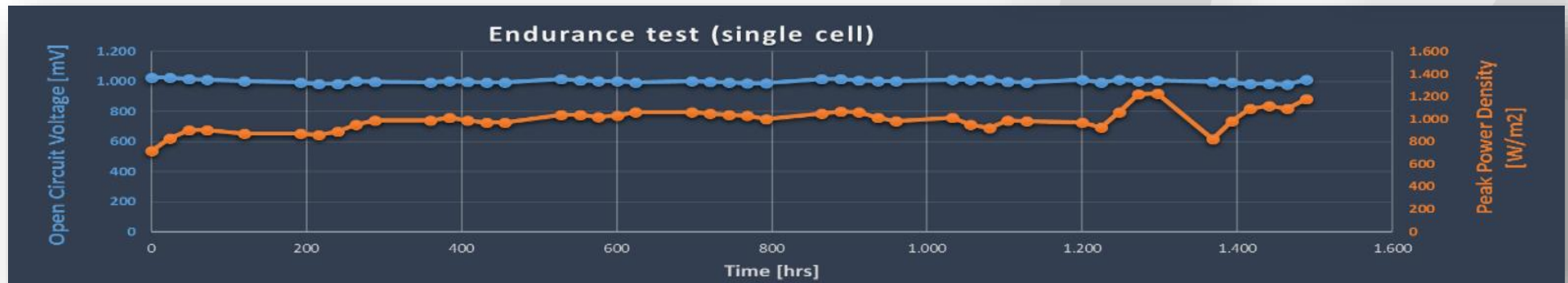
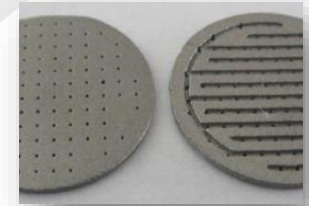
- Simplified and robust
- Easy to manufacture, in large quantities



Roadmap (1)

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- Jun 2015 First working HBr flow cell in Europe demonstrated
- Today Over 30 stacks tested > 20.000 testing hours



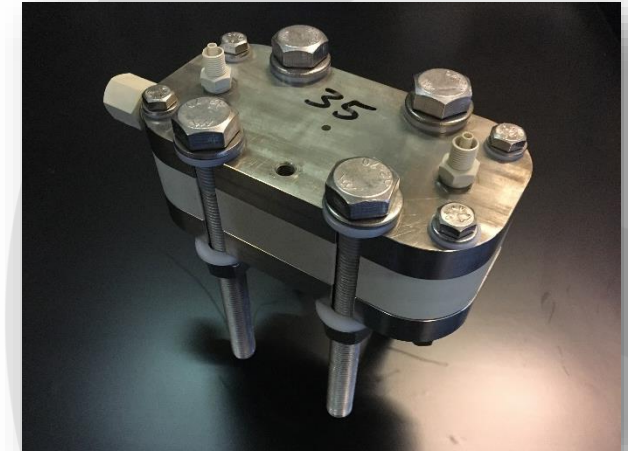
- Nov 2016 First pilot (GEN1)
 - Witteveen+Bos, Deventer
 - Working under real conditions
 - Connected to office, PV and grid
 - Cooperation with ECN and HAN University of Applied Sciences



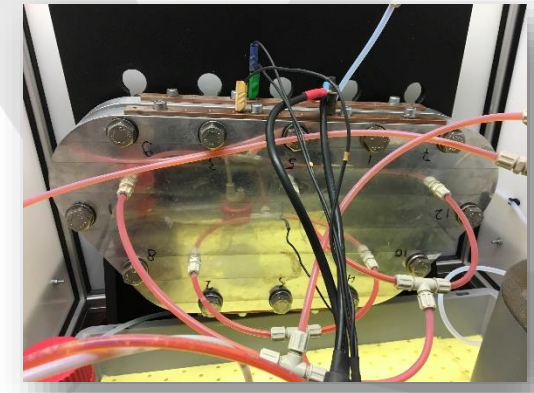
Roadmap (2)

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- 2017 GEN2 pilots
 - Installed in NL + UK (upcoming)
 - Robust & compact version of GEN1
 - Connected to building, PV and grid



- 2018 50 kW pilots
 - 4 installation (3x NL, 1x Germany)
 - Locations have been confirmed
 - 1st installation in Emmeloord (NL) →



- 2019 Commercial launch
 - 1st commercial deal (400 kW / 1,000 kWh) has been signed

Company profile

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- Founded in 2014, 10 FTEs (2 PhD, 4 MSc, 2 BSc,+ graduates/interns)
- PhD program at Technical University, Eindhoven
(Membrane Research Group, Prof. Dr. Kitty Neimeijer)
- Hiring PhD candidate under FlowCamp project (Fraunhofer Institute)
- Series A financing closed in Dec 2015, 4 shareholders
(Inod BV, Dalessi BV, InnoEnergy, Enfuro BV)

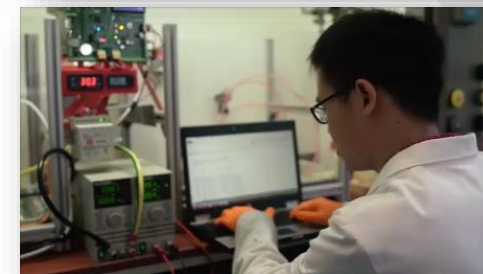
- Close cooperations with a.o. :

- | | | |
|-------------|--|-----------------|
| * Sweco | * ICL-IP, Israel | * Witteveen+Bos |
| * DNV GL | * Fraunhofer Institute | * ECN |
| * Alliander | * Technical Universities (Eindhoven & Delft) | |

- 2016 : Recognized with several awards (a.o. Jan Terlouw)

2017 : 'IDTechEx Award', Berlin, for

'Best Technical Development in Storage Technology'



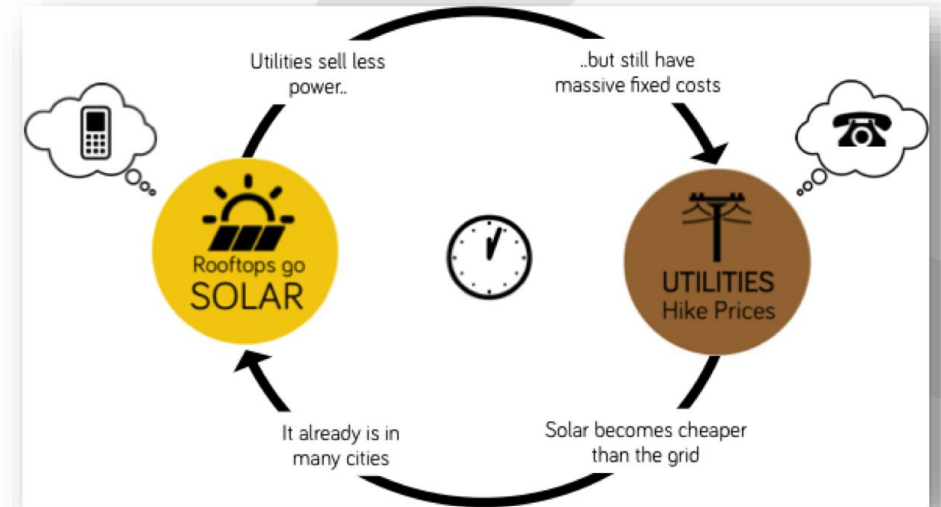
- 1) Customers want RELIABILITY, but renewable energy introduces VARIABILITY and UNCERTAINTY
- 2) To integrate renewables, the grid needs to become “smarter”
- 3) Integrating electricity storage to the grid is a solution for the energy transition
- 4) Several electricity storage technologies are available, but they are either site-specific or, in terms of LCoS, too expensive
- 5) Cost-effective electricity storage is the missing link of this transition
- 6) Hydrogen Bromine Flow Batteries utilize the cheapest possible active materials and have therefore the potential to reduce the Levelized Cost of Storage to an absolute minimum
- 7) There are technical challenges, but no fundamental ones

Can't we really do better !?

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The Utility death spiral

- €104 Billion write-offs on *assets* by top 12 EU energy companies, since 2010
[Financial Times, 22nd May 2016]
- On april 21, 2016 a coal power plant was opened in Rotterdam...
- Sun + Wind + **Storage** + *IoT* = de-central & sustainable energy
- Neighborhoods and business parks will install microgrids
- Advantages new system:
 - Highly Robust
 - Cheaper
 - Environmentally friendly
 - New business models
- Energy is an emotional subject, full of prejudices about politics, technology and legislation
 - Strong and factual discussions are necessary !



Thank you for your attention !

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*“We will make electricity so cheap
that only the rich will burn candles”*

- Thomas A. Edison

