



T | B | A®

Simplifying your operation

Container Terminal Robotization

Next Challenge: Brown-field?!

Coeveld

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- ✓ | About TBA
- ✓ | Trends in Automation
- ✓ | Case Study: Maasvlakte 2
- ✓ | Next Challenge: Brown-field
- ✓ | Q&A





About TBA

Company Profile

- ✓ | Headquartered in Delft, The Netherlands, founded in 1996, with subsidiaries in Germany and Romania, TBA is the largest simulation consultant worldwide.
- ✓ | We have a highly skilled workforce of 135 engineers, consultants and software developers.
- ✓ | 9 out of top 10 Global Terminal Operators are customers (HPH, PSA, APMT, DPWorld, TIL, Cosco, Hanjin, HHLA, Eurogate).
- ✓ | Active in more than 75 countries across the globe.
- ✓ | Completed over 800 terminal projects with varied scope; from planning review to complete master planning.
- ✓ | TBA supports terminal operators during all stages from concept to realization and thereafter in operations.
- ✓ | TBA is specialized in ensuring that the planning is realized and targeted performance levels are achieved.

Implementing World's Best Practices



A Proven Approach to Focus on Things That Matter






✓ | SERVICES

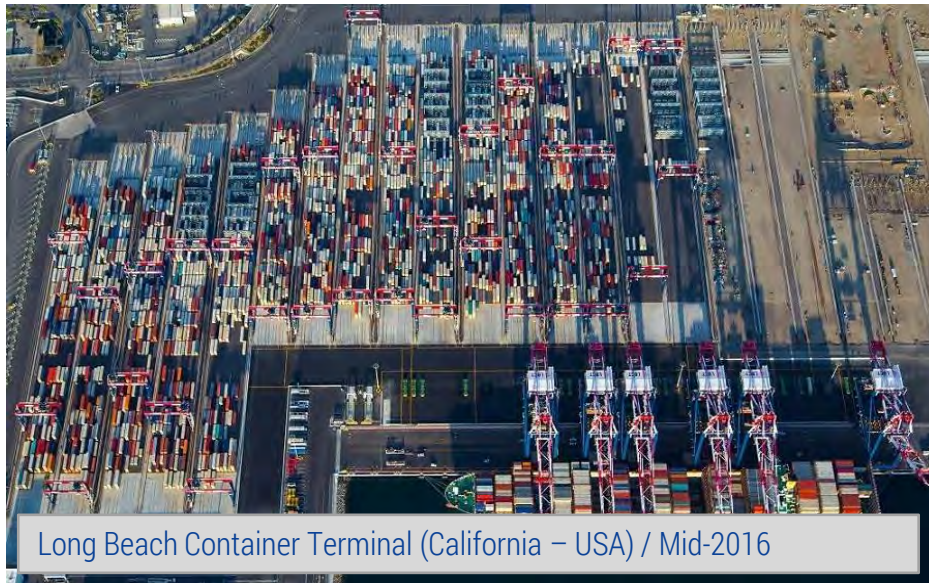
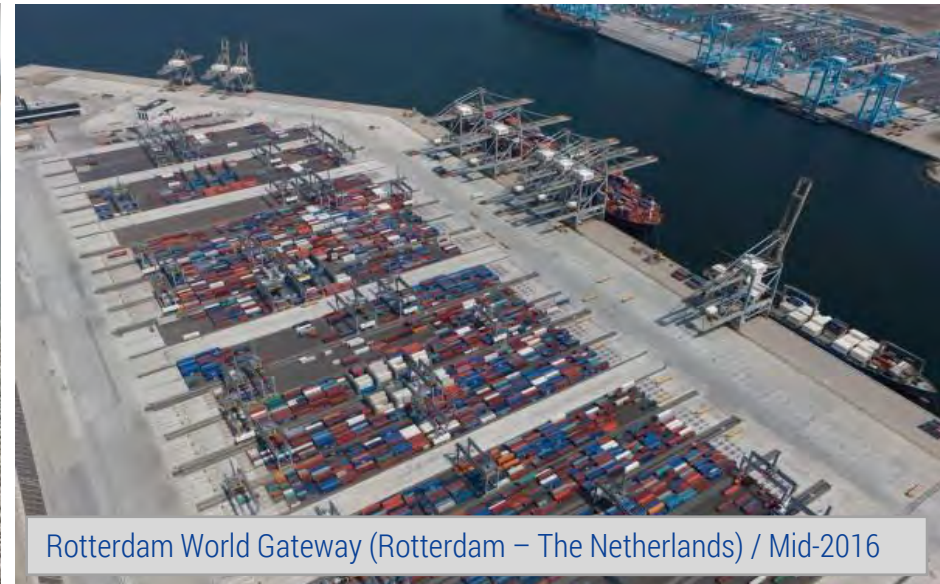
- **Consultancy** to container terminals with our **simulation** and **emulation** tools

✓ | PRODUCTS

- **Software** for control of automated / robotized equipment at container terminals

TBA		What	Stage	Purpose
Simulation		Virtual terminal plus virtual TOS	Conceptual terminal design	Create a design that works and performs
Emulation		Virtual terminal plus real TOS	Terminal construction / implementation	Make sure TOS works and performs
Software		Equipment control software for real equipment	During operation	Run the operation efficiently

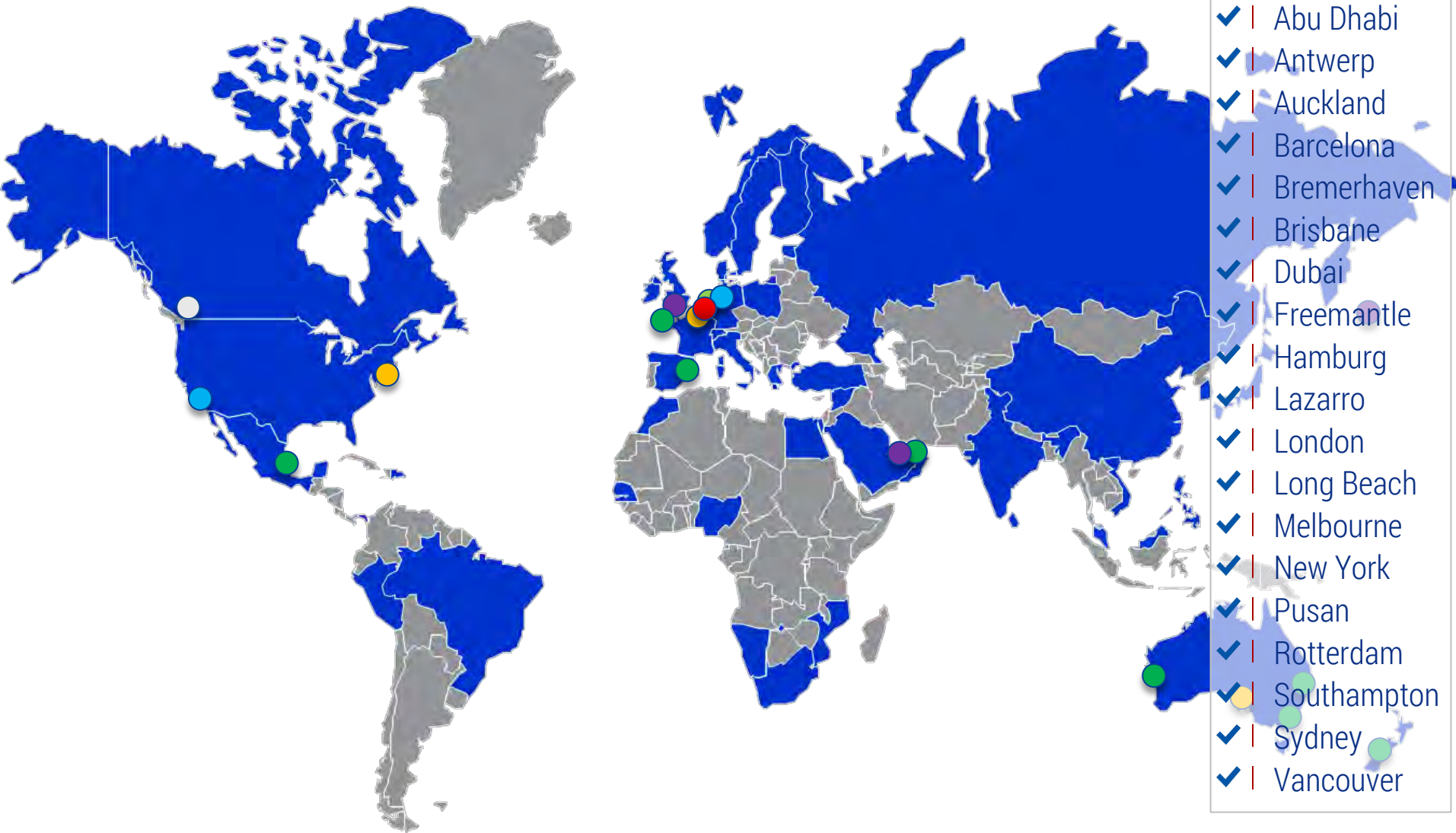
Recent Automation Projects



Automated equipment

- ✓ | Quay cranes (semi): QC / STS
- ✓ | Yard cranes: ASC
- ✓ | Transport: AGV / L-AGV
- ✓ | Rail cranes (semi): RC

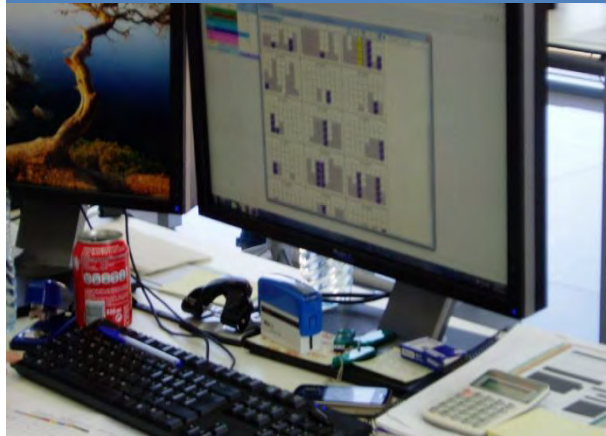
TBA's History with Container Terminal Automation Projects





Trends in Automation Illustrated in a Port Context

1. Truck appointment, including container number



2. LPR + OCR



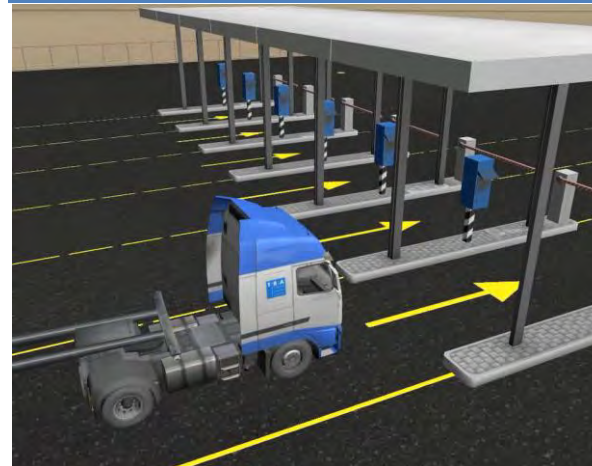
3. OCR read + known appointments →
>99.9% quality



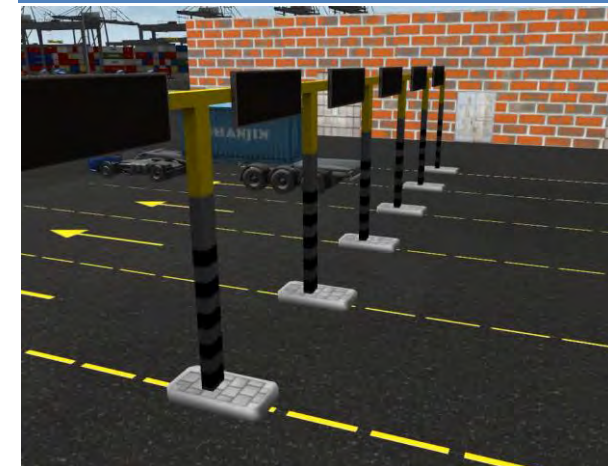
4. X-ray / radiation scan

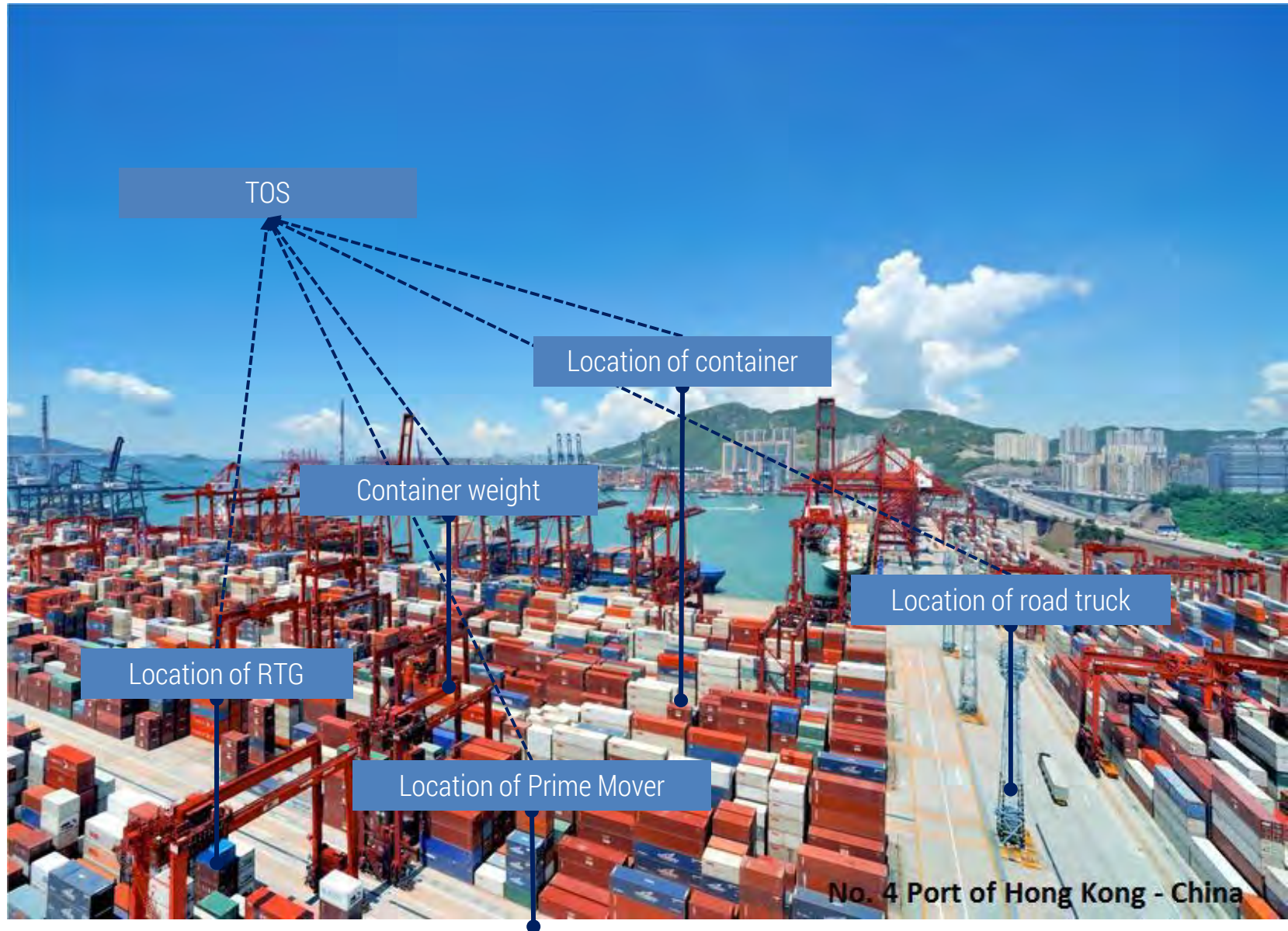


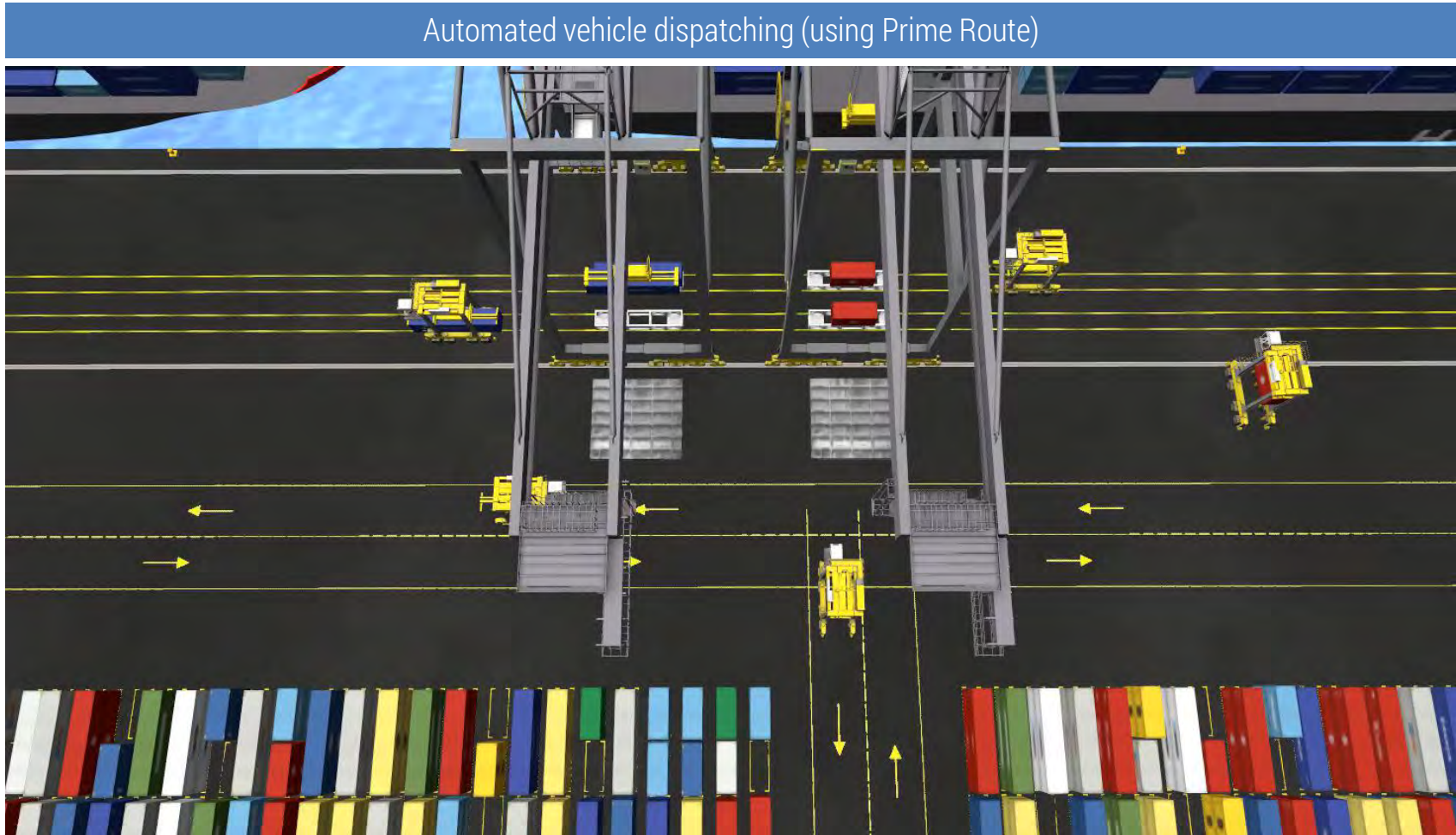
5. Pedestal for driver ID + ticket



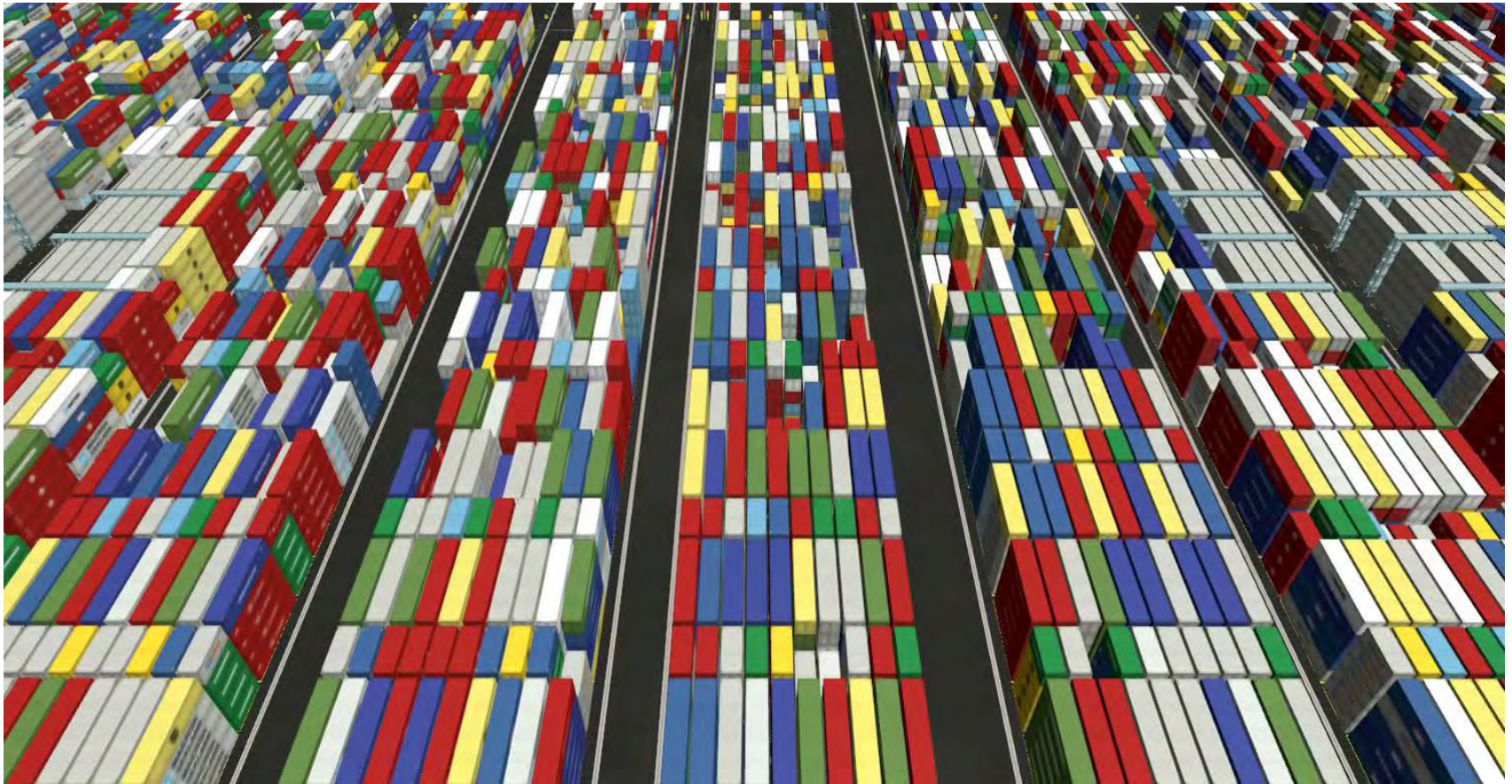
6. Routing advise





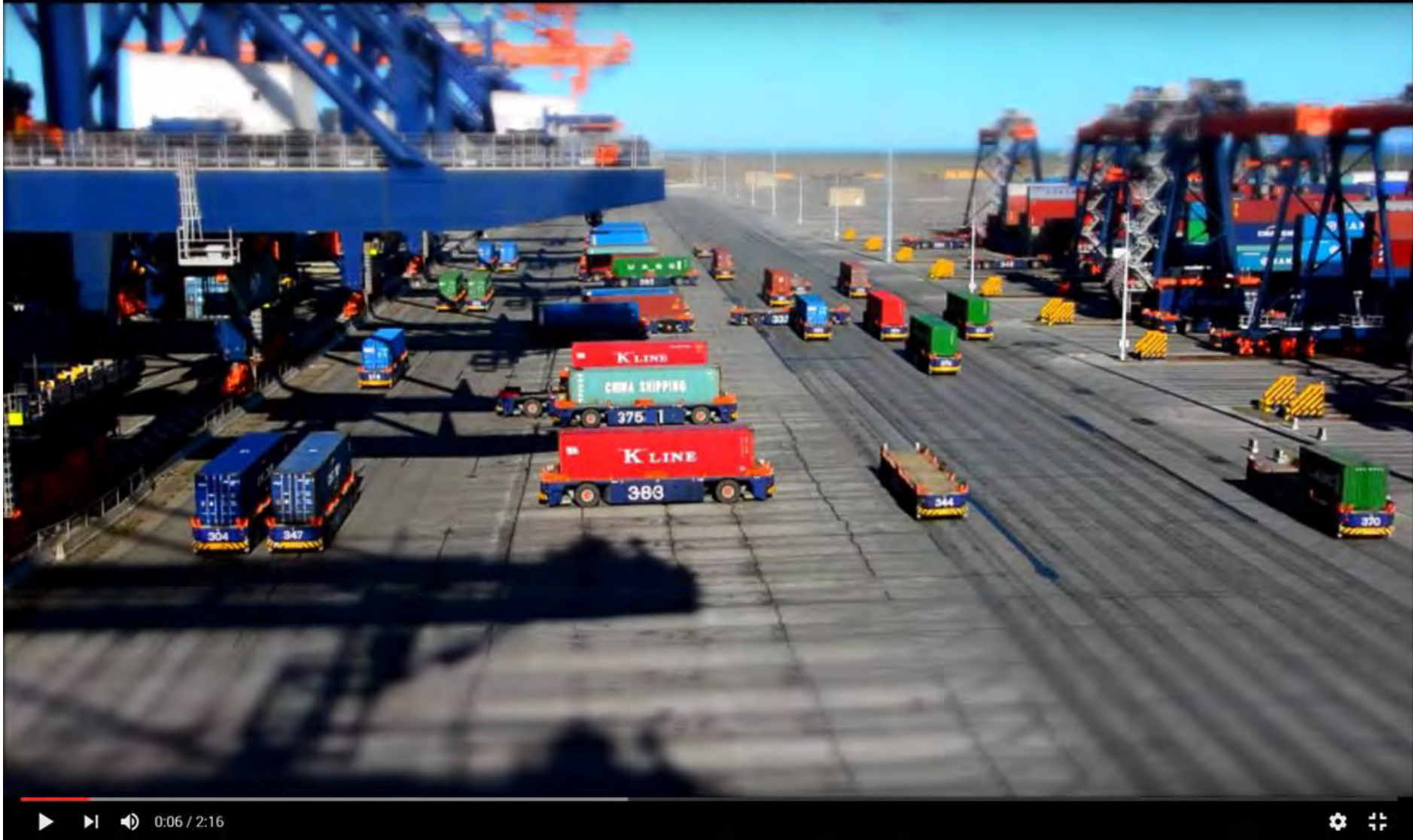


Automated container decking (position assignment) based on algorithms & parameters



Container Terminal in Rotterdam – The Netherlands Robotization

BTG Special Products AGV Transponder Position Measurement Automated Container Terminal





Case Study: Maasvlakte 2

Ambitions > Results

- ✓ | Handling the largest ships
- ✓ | In the shortest possible time
- ✓ | Minimized safety risks
- ✓ | Minimized environmental impact



Remotely controlled quay cranes



Automated stacking cranes



Remotely controlled quay cranes



Battery powered automated vehicles



Fully automated truck handling



Automated battery swap



Fully automated truck handling



Optical Character Recognition on rail



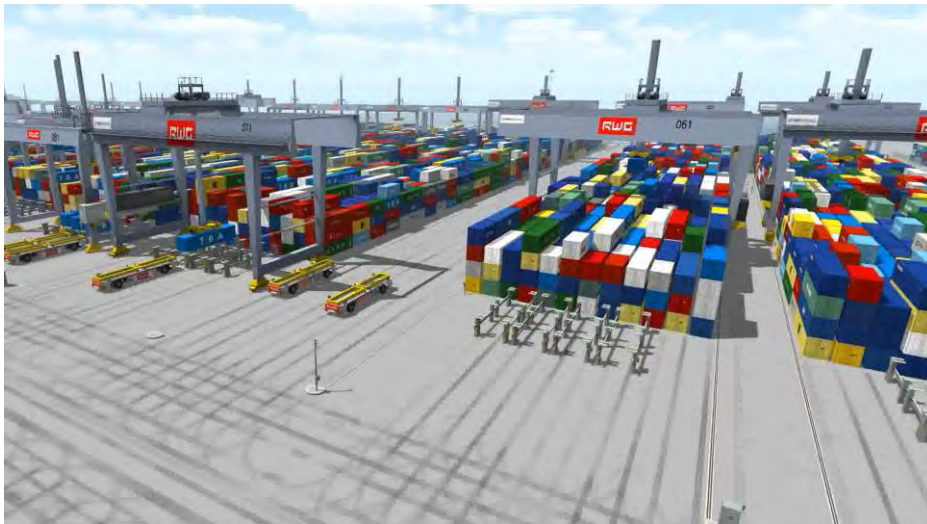
Automated routing



Automated interchange & handshake



Collision avoidance



Automated error diagnosis



The Result / 4



- ✓ | Requirements need to be crystal clear
- ✓ | Use simulation to ensure that the system can deliver future demands
- ✓ | Automated terminals are still run by humans
- ✓ | Regular operation = disturbed operation
- ✓ | Simulation = Emulation = Live operation
- ✓ | Automation = integration → multiple vendors



Next Challenge

Brown-field

- ✓ | Combined work of human workers and robots
- ✓ | Intelligent everything: from refrigerator to road
- ✓ | Autonomous vehicles
- ✓ | Self-learning devices → new behaviour

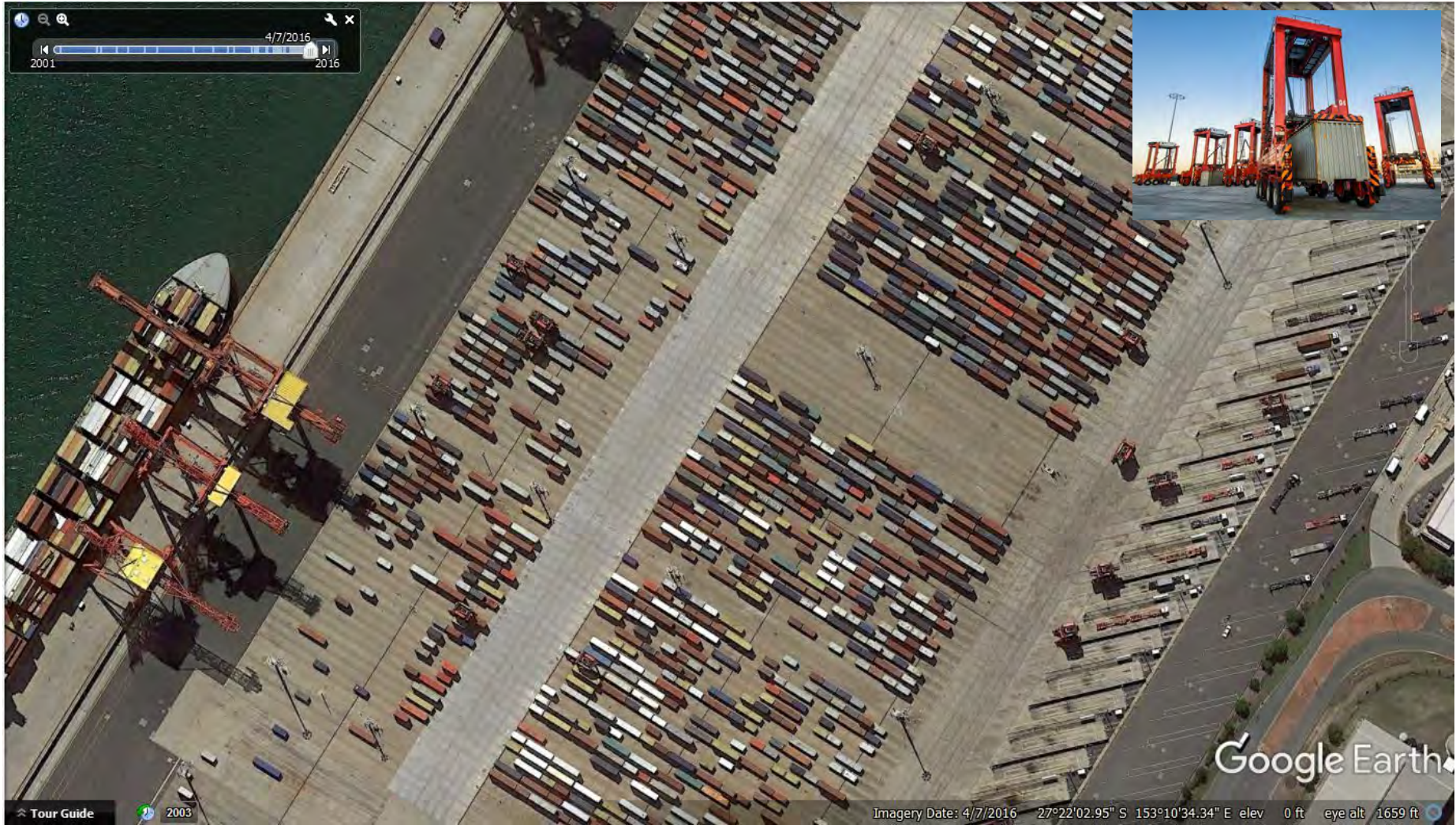


What's Next in a Container Terminal Context?

- ✓ | Sufficient capacity => shift of focus from green- to brownfield developments
- ✓ | Main driver for automations – cost-efficiency on the longer run – remains
- ✓ | BUT, how to apply automation in brown-field terminals ...
- ✓ | ... in space-constrained, manned ops without performance loss?

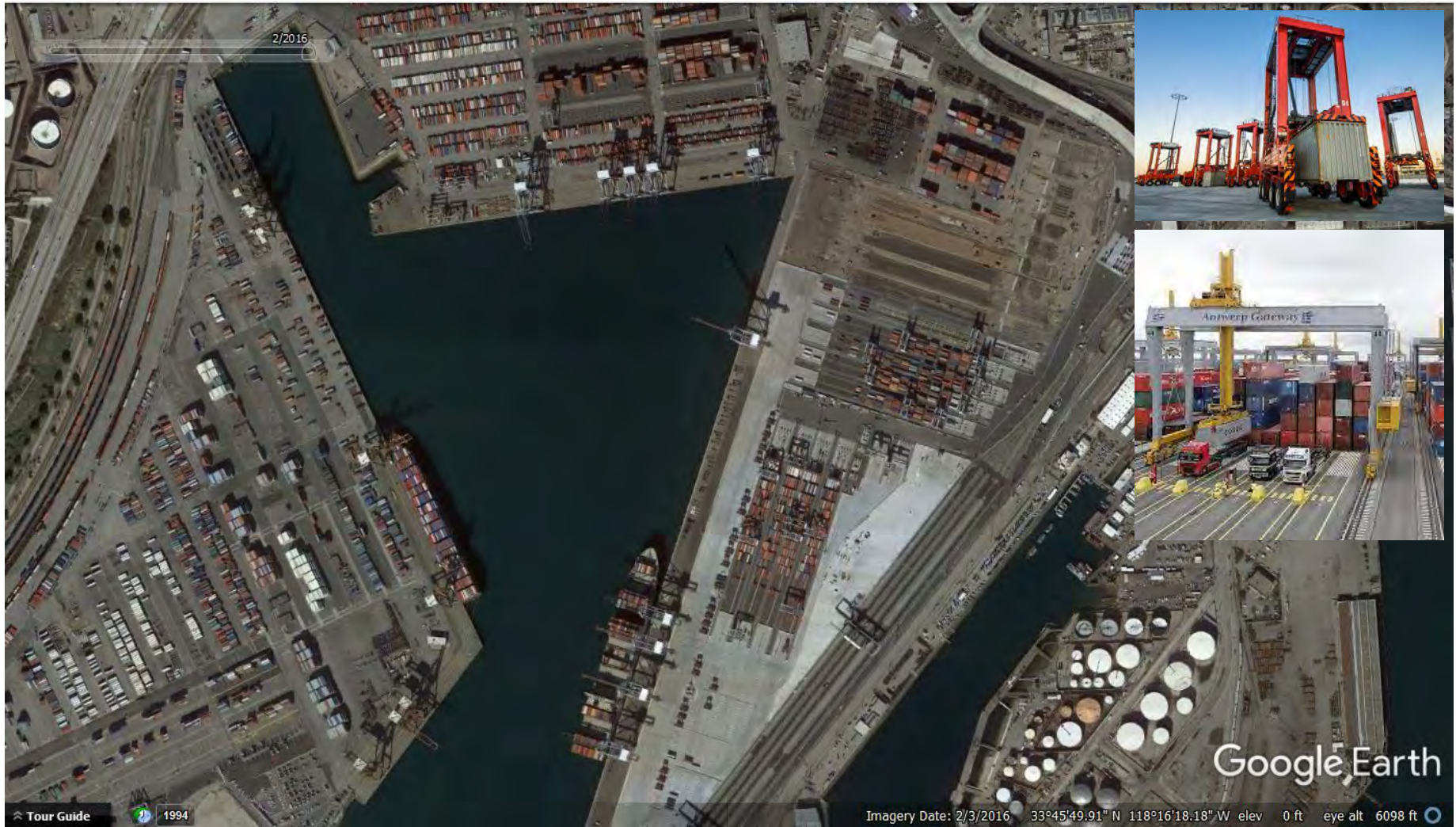


Example: Auto Strad In operation



- ✓ | Automated Straddle Carriers in Australia
- ✓ | Not brown-field but starting from a greenfield operation

Example: Auto Strad plus ARMGs In progress



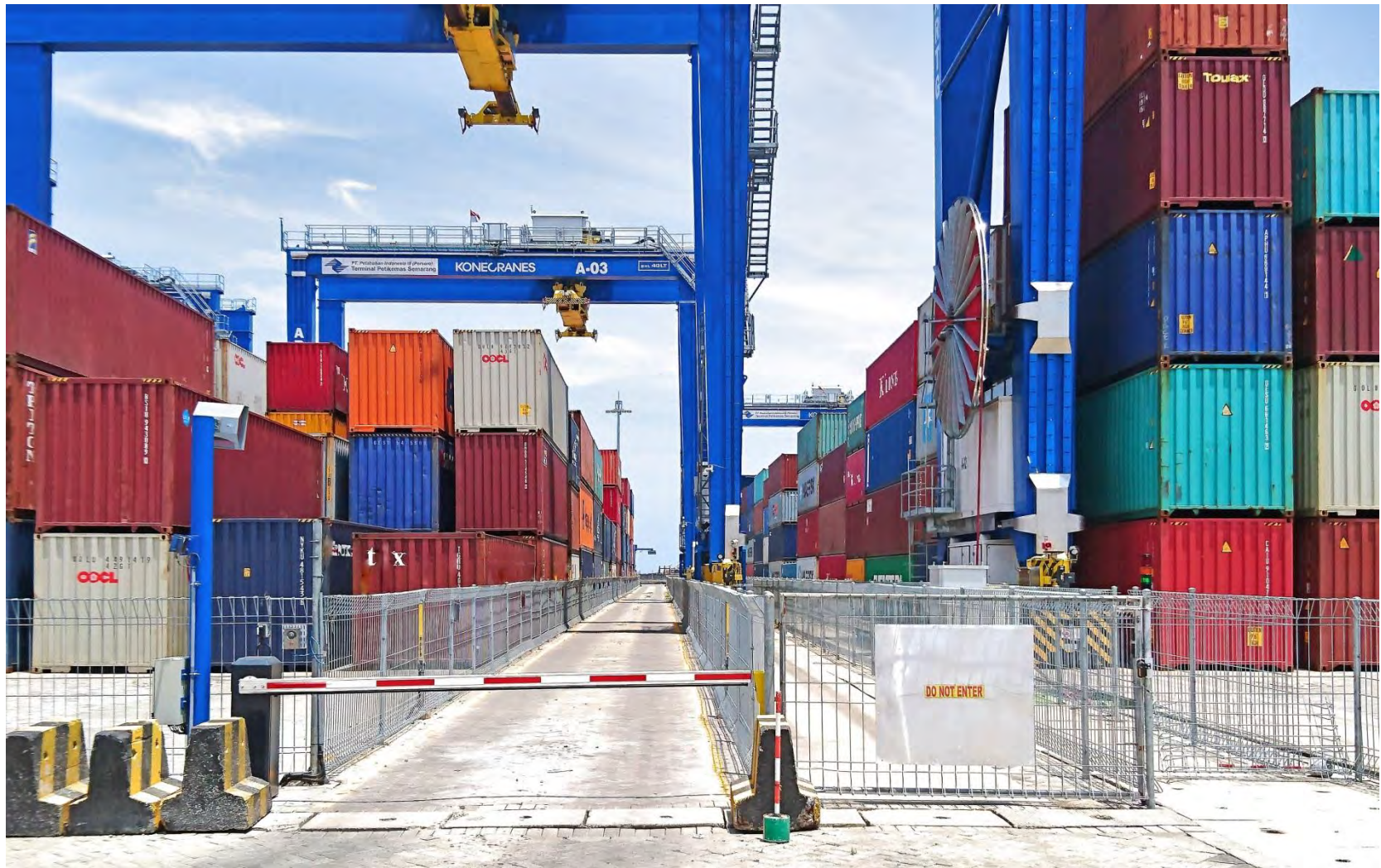
- ✓ | Automated Straddle Carriers in LA / Long Beach in combination with Automated Rail Mounted Gantries
- ✓ | New land in addition to existing terminal provides for a lot of flexibility in transition mode

Example: Auto Strad plus Manned Strad Planned



- ✓ | Auto Straddle Carriers (planned for operations) in New Zealand to serve yard / landside operations and doing a hand-over to manned Strads that serve the waterside operation
- ✓ | Transition is supported by some new land in addition to existing terminal

Example: Auto RTG plus manned terminal trucks In progress



- ✓ | Automated Rubber Tyred Gantries (RTGs) in Indonesia in combination with manned terminal trucks
- ✓ | Transition is supported by some new land in addition to existing terminal

- ✓ | Apply automation in terminal equipment other than (L-)AGV to cover the broader range of existing handling systems
- ✓ | Design clever transition from manned to automated operation overcoming space constraints and supporting performance levels throughout transition
- ✓ | Define new measures to establish safe man-machine interaction in every area where men meet machines